



Welcome to Checkout Charlie



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01 | Our company

From a Bargain Blog to a Respected Industry Partner:

- Operating as an international premium publisher for affiliate marketing and part of RTL Deutschland
- Combining multimedia content with intelligent distribution solutions to increase reach, engagement, and performance
- Delivering high-quality editorial content, detailed coupon checks, and tailor-made services
- Providing holistic and multi-channel marketing solutions, effectively reaching diverse target groups

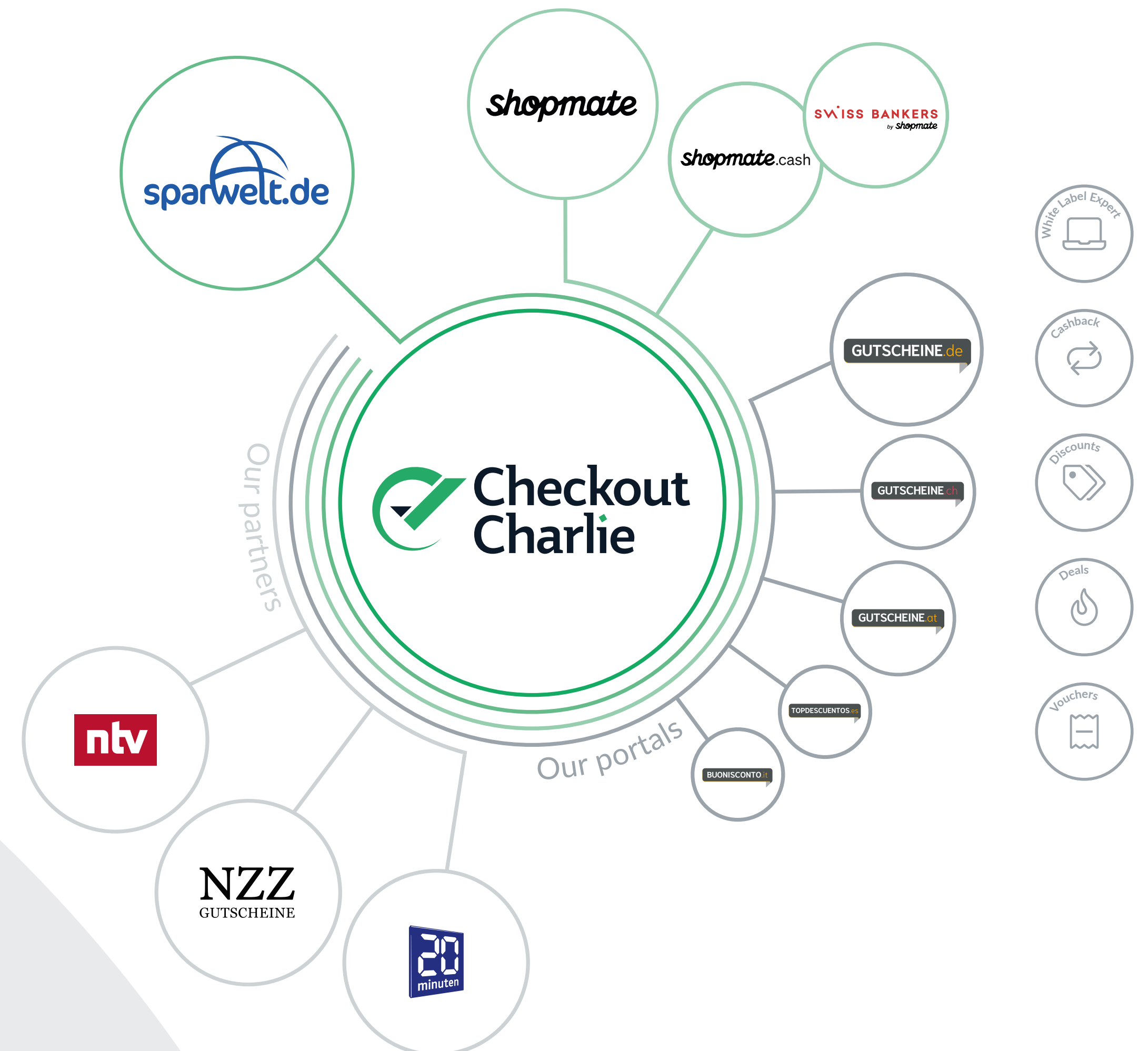
The content & performance marketing powerhouse

Ein Teil von RTL Deutschland



Checkout Charlie is the company behind a large number of consumer, saving and cashback portals. We combine reach, content and quality on our own portals such as Sparwelt.de, Gutscheine.de and shopmate as well as on voucher portals of large media brands such as n-tv in DE and 20minuten and NZZ in CH.

Displaying offers of thousands of online shops to diverse and matching customer groups, we serve as the ideal interface between consumers and merchants.



Factsheet

16+ years
of industry expertise

21 seasonal campaigns
planned for 2025

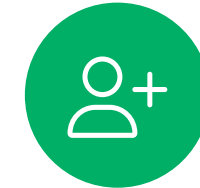
6 owned portals + **3**
partner media portals

>5.4 million
savvy, engaged users monthly

ENGAGED AUDIENCES



>600,000
segmented target group
per newsletter sent
average targeting:
 500,000
 100,000



>200,000
social media followers
across platforms



13.8%
average engagement
rate on social media

>50,000
promo codes
& deals annually

approx. 4,000
active shop
partnerships across
industries

>€ 150 million
external sales mediated
in 2024 (excluding contracts/
continuing obligations)

>1.5 million
transactions conducted
in 2024

STRONG RETAIL PARTNERSHIPS

PERFORMANCE HIGHLIGHTS

400–900%
average uplift in turnover through
SEA releases combined with
exclusive promo codes or deals

Up to 4:15 minutes
average dwell time per article in
our content magazine

Gönn dir!

851%
average performance uplift
through campaign integration
(based on 2024 results)





02 | Our portals

Working with us, your brand will benefit from diversity, high reach, and various opportunities to boost performance. We successfully combine the power of our well-known own portals with strong external media partnerships.

Our own portals in DE

Sparwelt.de, Gutscheine.de, shopmate.de

Our own portals in AT +CH

Gutscheine.at, Gutscheine.ch, shopmate.cash

Our media cooperations in DACH

ntv.de, 20minuten.ch and nzz.ch

Sparwelt.de

The go-to guide for smart shopping

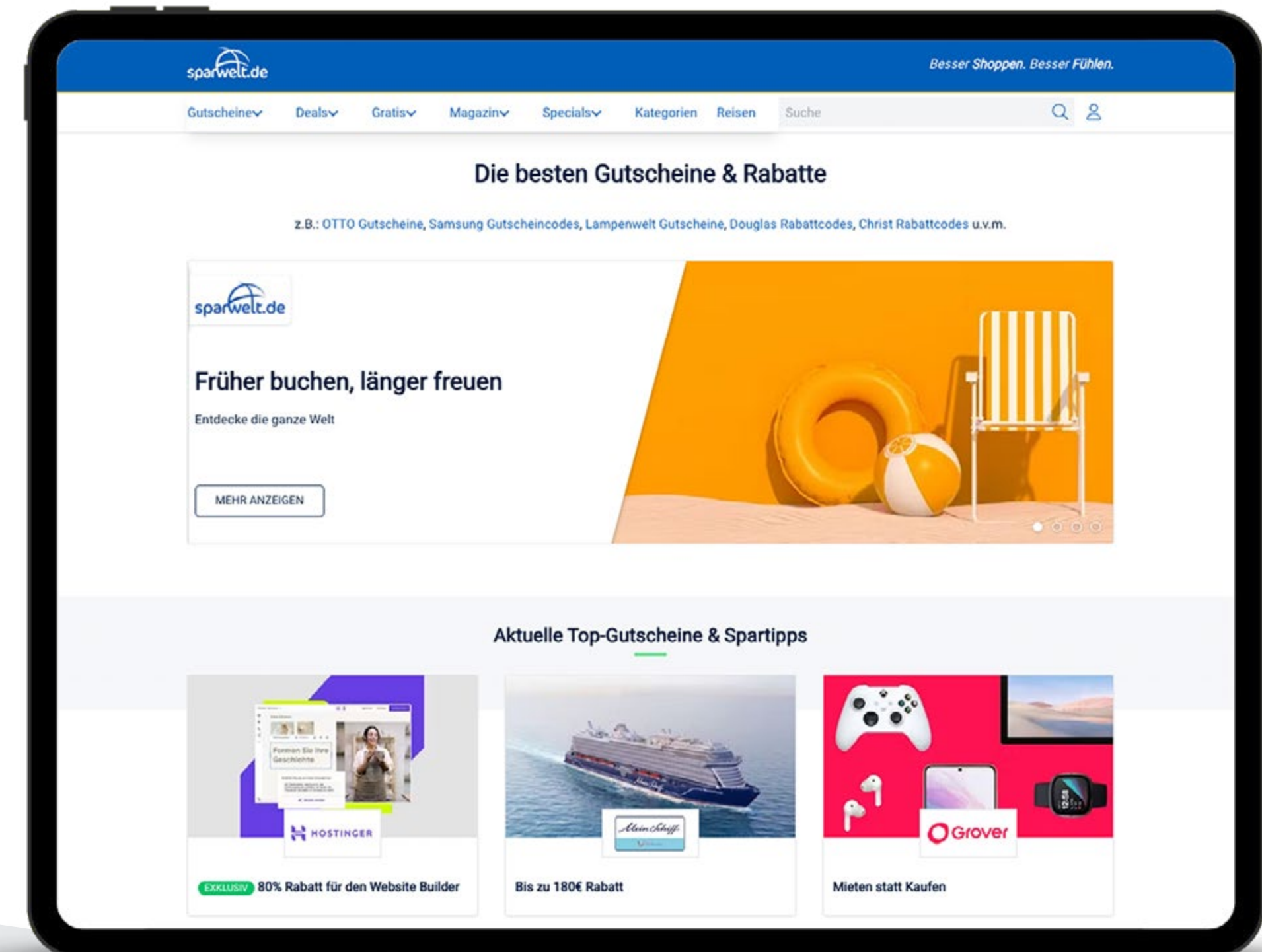
Sparwelt.de informs and inspires users throughout their customer journey and provides persuasive editorial content. Sparwelt.de makes the world of online shopping a little bit better every day.

TARGET GROUP

Description Trend-conscious, price-conscious, smart-shoppers

Gender 37% female | 63% male

Age 39% between 18-34 years, 36% between 35-54 years



Gutscheine.de

The go-to platform for verified coupons

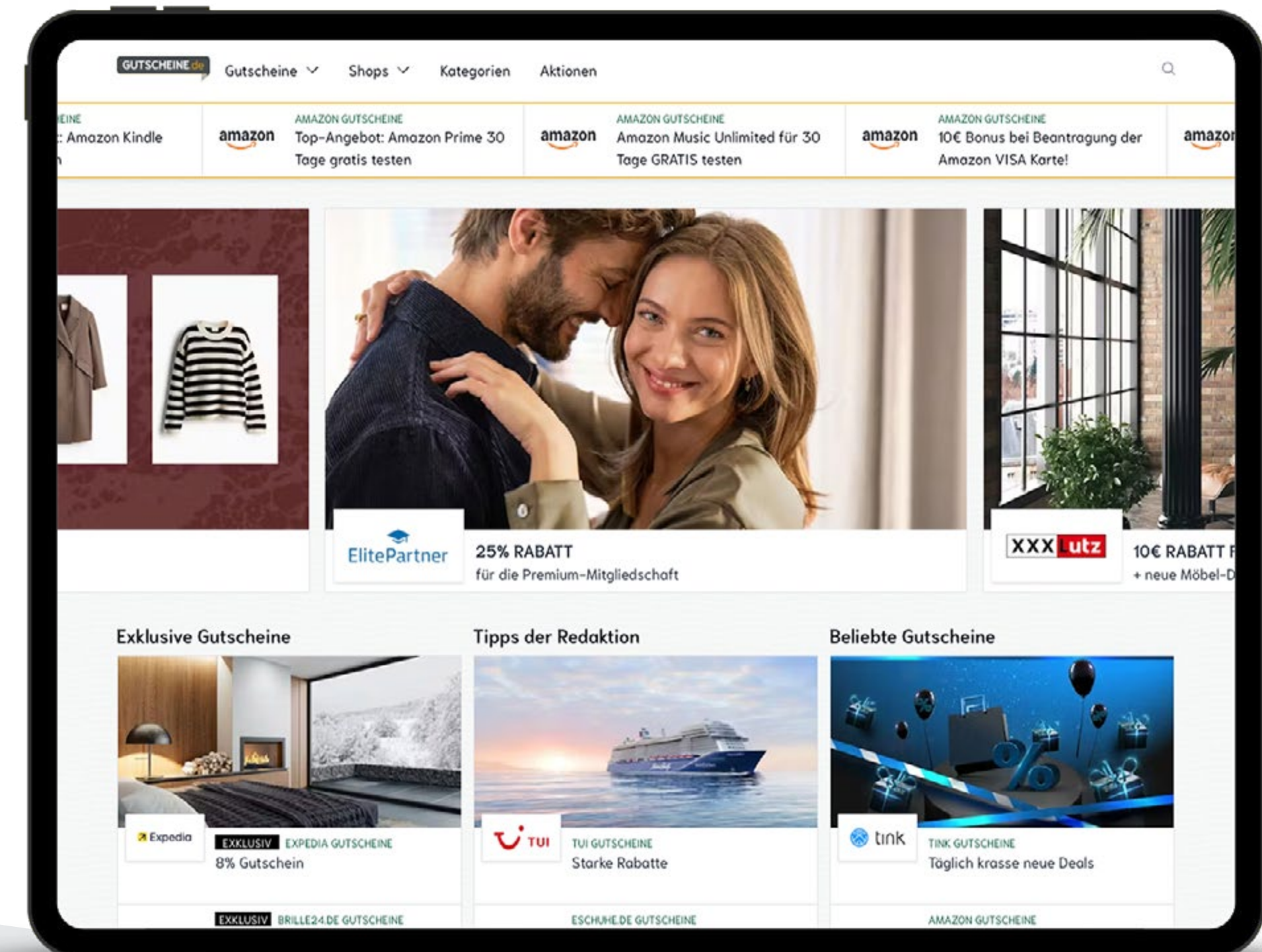
Gutscheine.de is a discount platform specializing in a wide selection of verified coupons and promotional codes tailored for frequent online shoppers across categories like travel, fashion, and electronics. The platform primarily attracts savvy, budget-conscious users who actively seek quick savings on everyday purchases and seasonal promotions.

TARGET GROUP

Description Budget-conscious, smart shoppers who won't make an online purchase without a good promotional code

Gender 36% female | 64% male

Age 43% between 18-34 years, 37% between 35-54 years



shopmate

The platform that simplifies and streamlines cashback for everyone

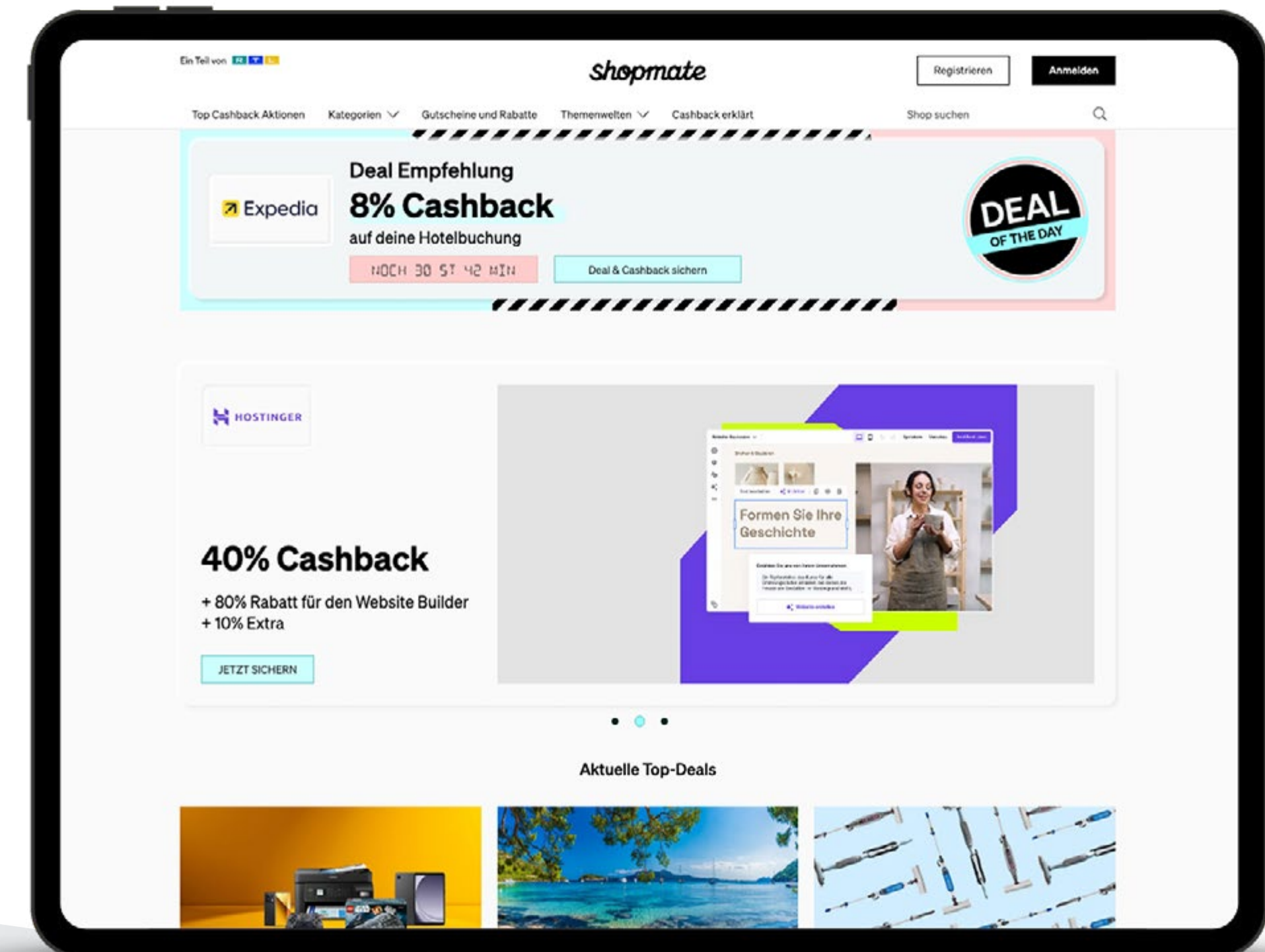
shopmate is a cashback platform that offers exclusive deals from a wide variety of online stores, allowing users to earn money back on their purchases. With easy tracking of earnings, seamless reward redemption, and regular promotions, shopmate helps users maximize their savings while shopping online.

TARGET GROUP

Description shopmate caters to both seasoned cashback users and curious newcomers, making cashback collection effortless. It appeals to disciplined bargain hunters focused on daily necessities, as well as enthusiastic shoppers seeking everyday luxuries and exciting new products.

Gender 48% female | 52% male

Age 27% between 25-34 years, 44% between 35-54 years



Gutscheine.ch

“Huusä” for professionals (“saving money” in Swiss German)

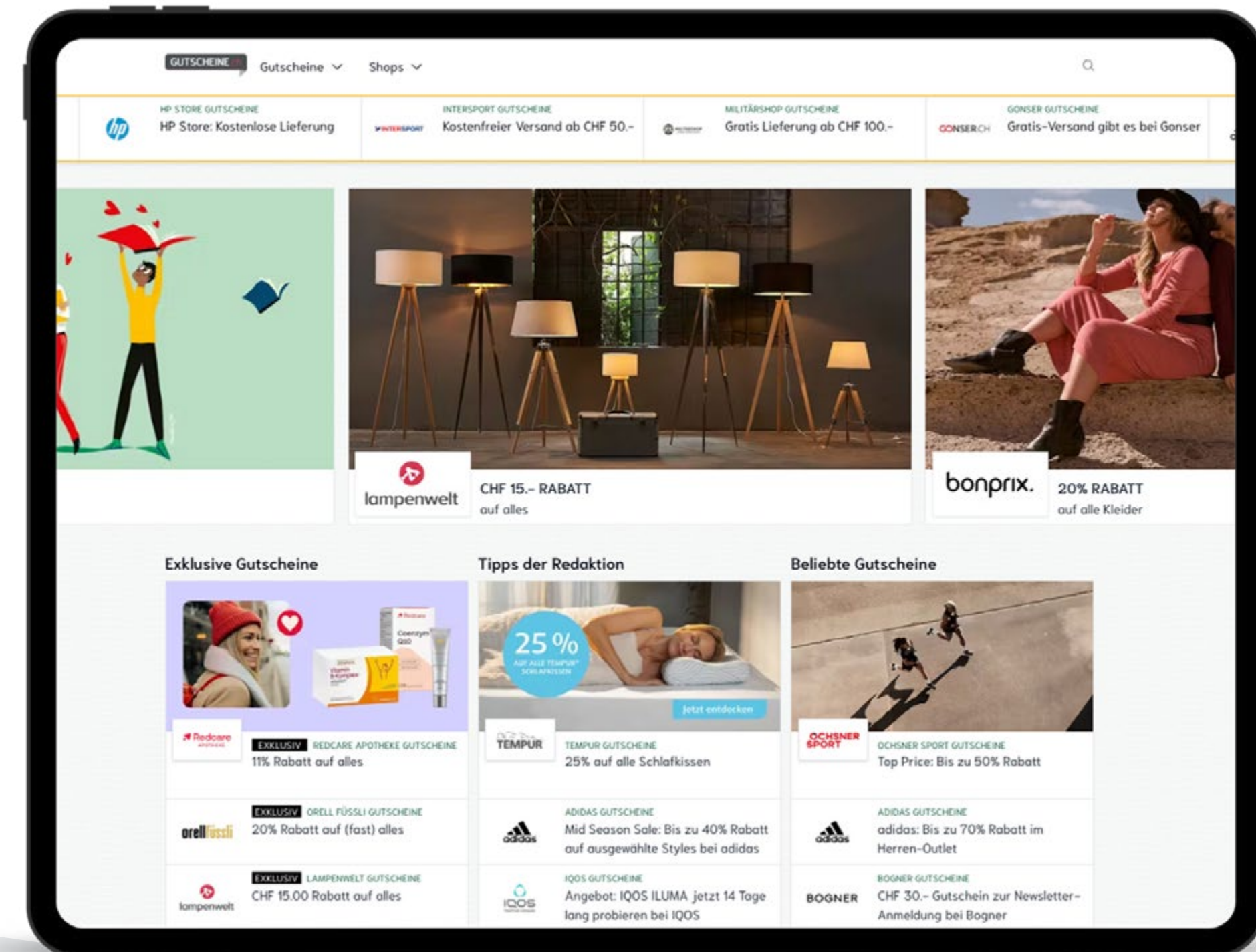
There’s an offer for every user on Gutscheine.ch. The portal stands out not only because it has such a high number of new discounts every day but also because of its diverse range of shops. Users can shop, till they drop at more than 425 online shops.

TARGET GROUP

Description loves shopping, relaxed, traditional

Gender 53,4 % female | 46,6 % male

Age 63 % between 19 and 47 years old



shopmate.cash

More reach through loyalty – also in Switzerland

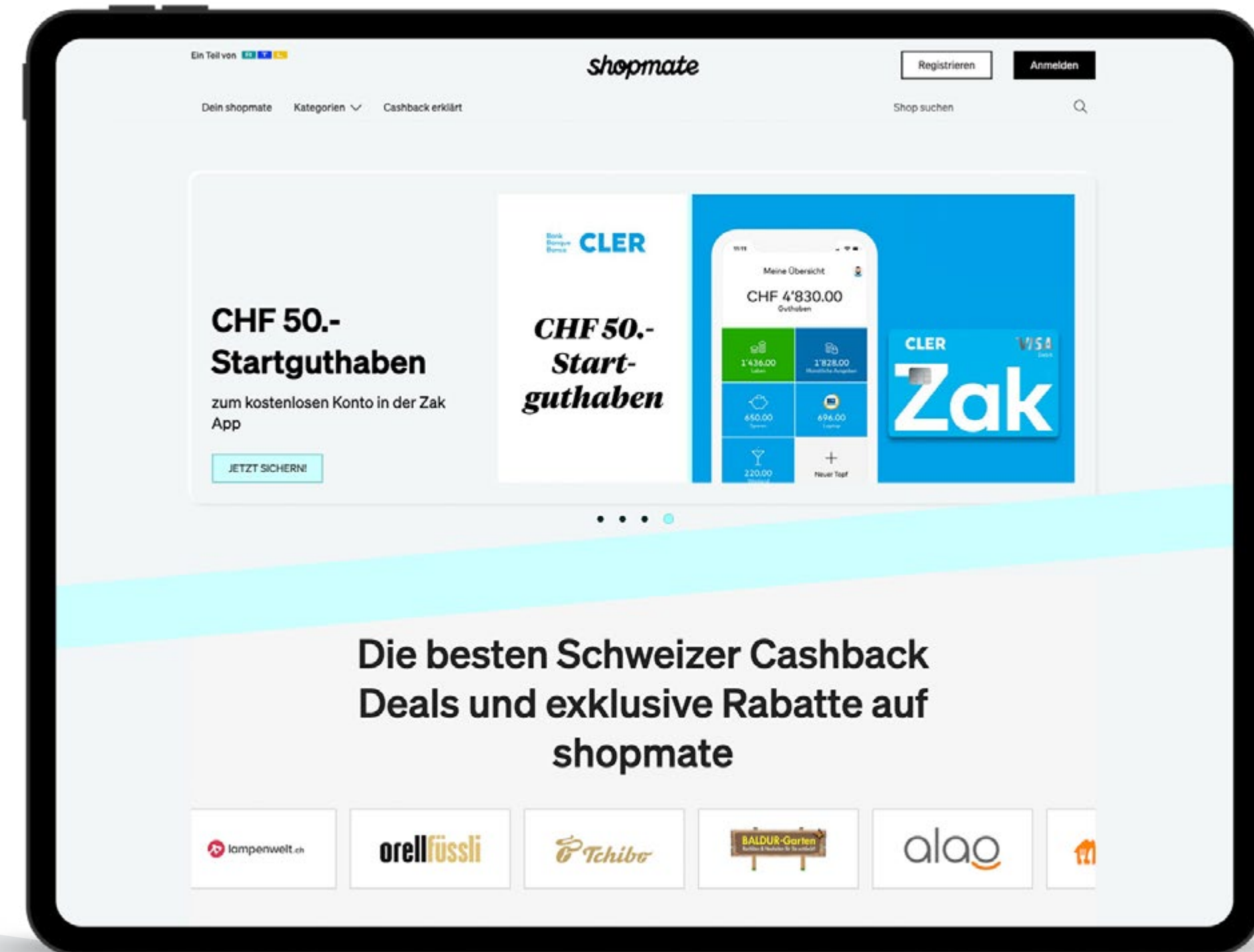
With our cashback portal shopmate.cash, we also provide the customers in Switzerland with the best offers. After every online purchase, the customer receives part of the value of the goods back as cashback. By registering a customer account, the money-back portal focuses on long-term customer loyalty.

TARGET GROUP

Description bargain hunters, open-minded with few touchpoints reached by TVC on RTL

Gender 65 % female | 35 % male

Age 50% between 25 and 44 years old



Gutscheine.at

Online shopping meets tradition

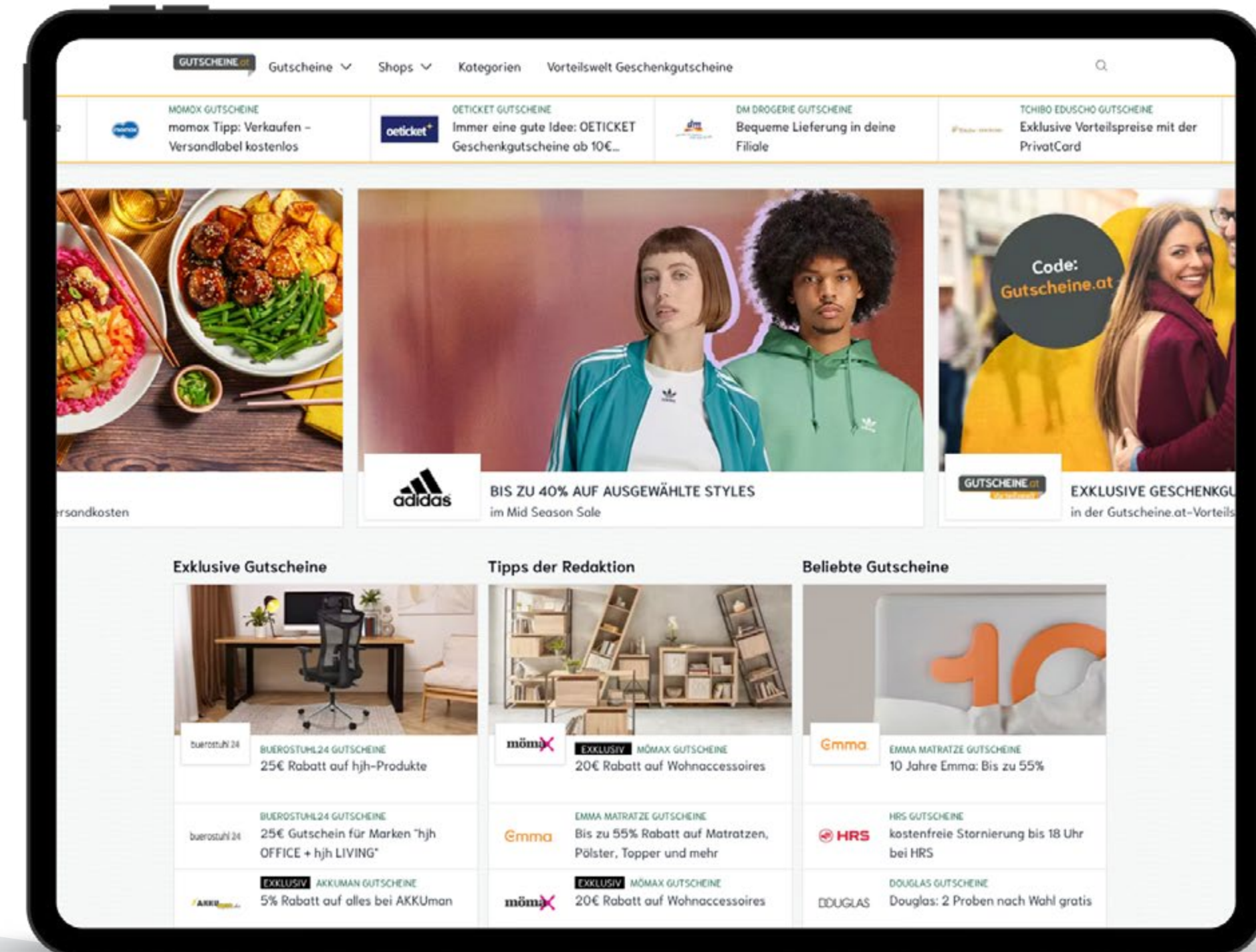
Already established on the Austrian market for 5-6 years, this portal offers users numerous discount codes for saving money while shopping online. Every day, online editors work hard to find the latest and best discounts and offers in Austria.

TARGET GROUP

Description clever, goal-oriented, modern

Gender 48,7% female | 51,3% male

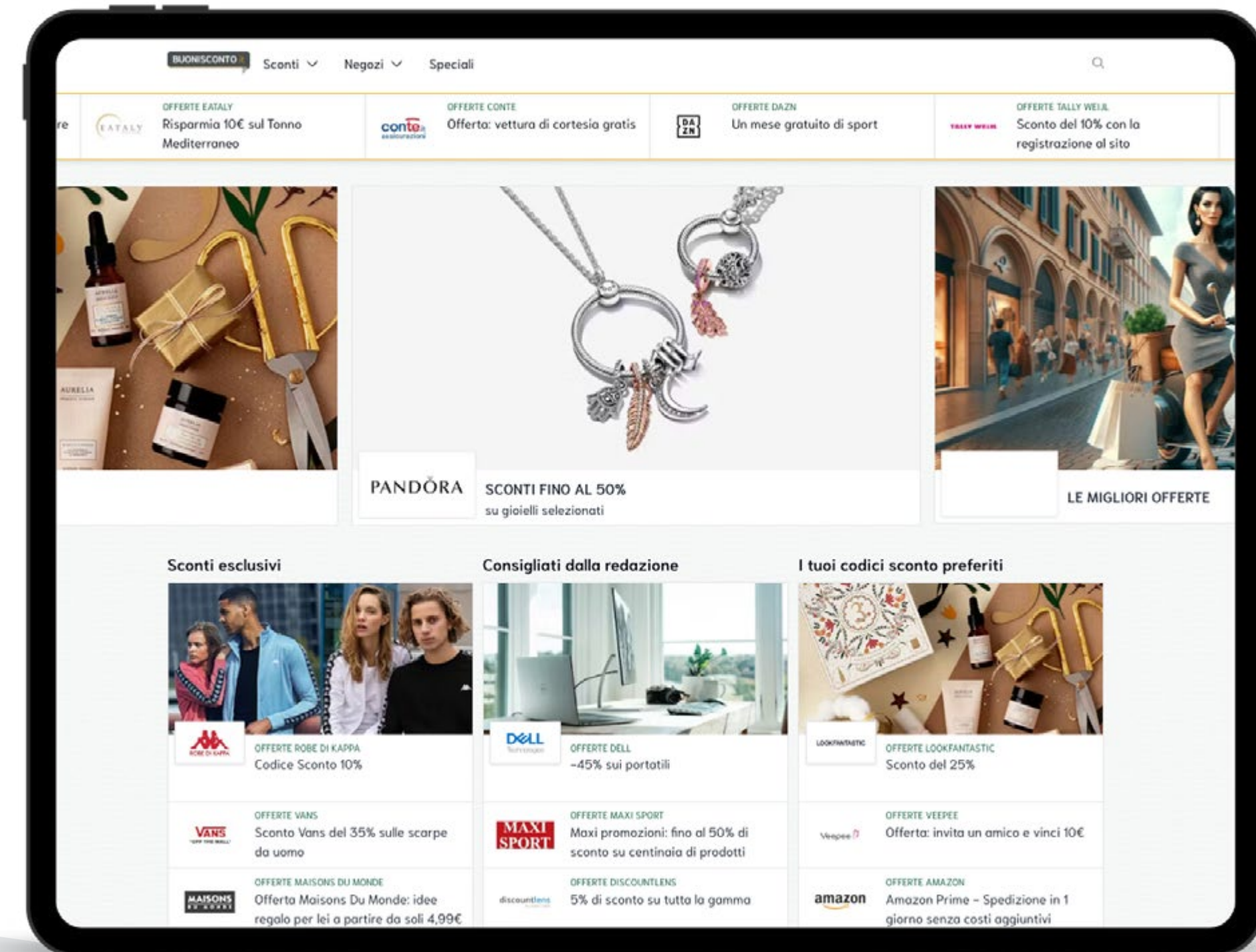
Age 48% between 21 and 52 years old



Buonisconto.it

Ciao Bella – now also in Italy

Since July 2020, also users in Italy are able to benefit from our excellent selection of discounts and promotions. With over 250 shops, the portal covers the most important brands and daily new shops follow.



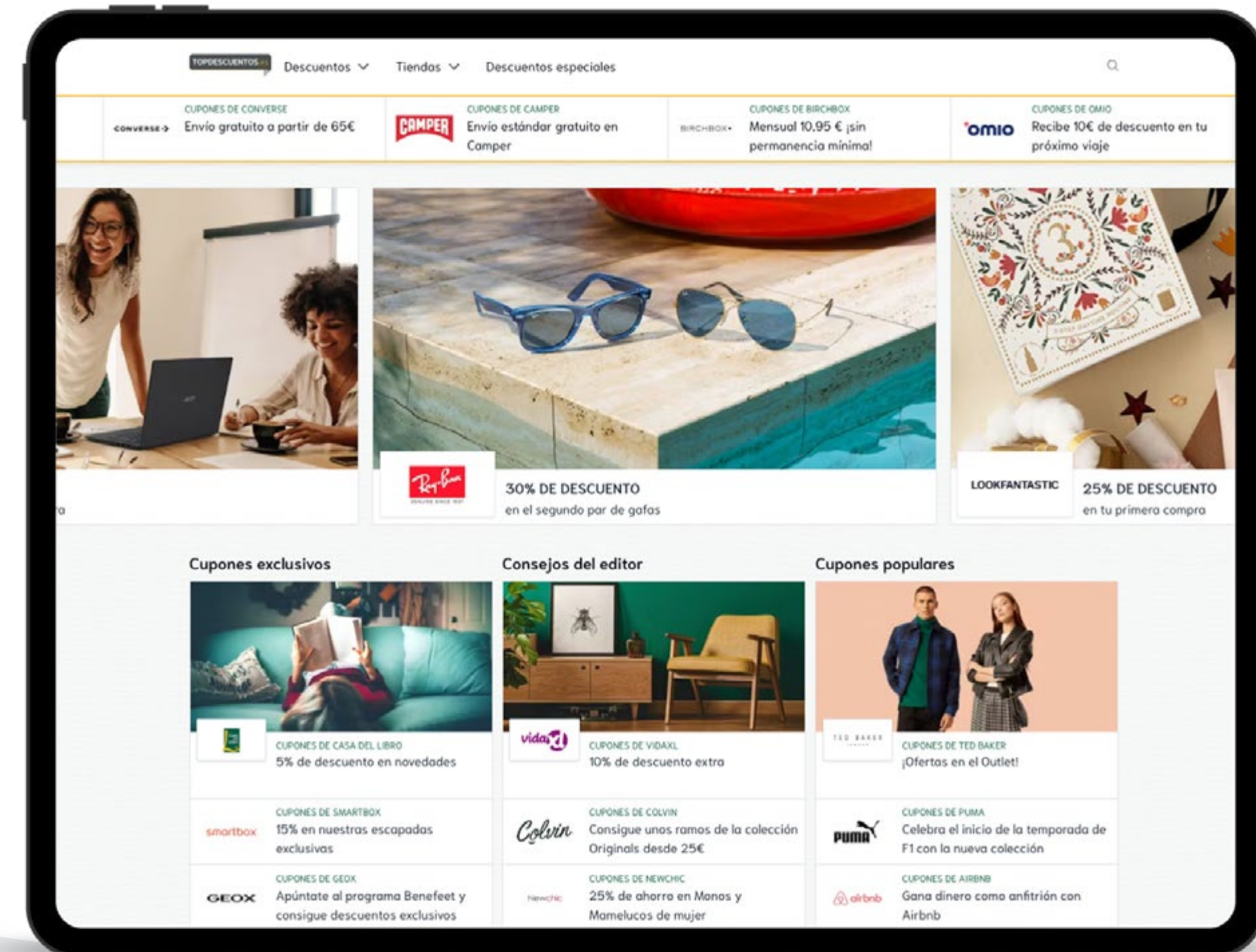
Topdescuentos.es

The world is at your feet

But in 2020 we not only welcomed Italy to our universe, but also another popular European country:

Welcome Spain!

Topdescuentos.es also meets the highest quality standards and shares the same look with its Italian counterpart. The advantage of this uniform design is obvious: From now on you can start with just one promotion and some ad media in several countries at the same time. You decide where the journey will go!



ntv.de

gutscheine.n-tv.de

NTV delivers breaking news from around the globe – fast, concise, and around the clock. Covering a wide range of topics, from economics and finance to politics, sports, and society, NTV provides in-depth analysis and insight into complex issues. Its expertly curated content captures the attention of financially and business-savvy decision-makers.

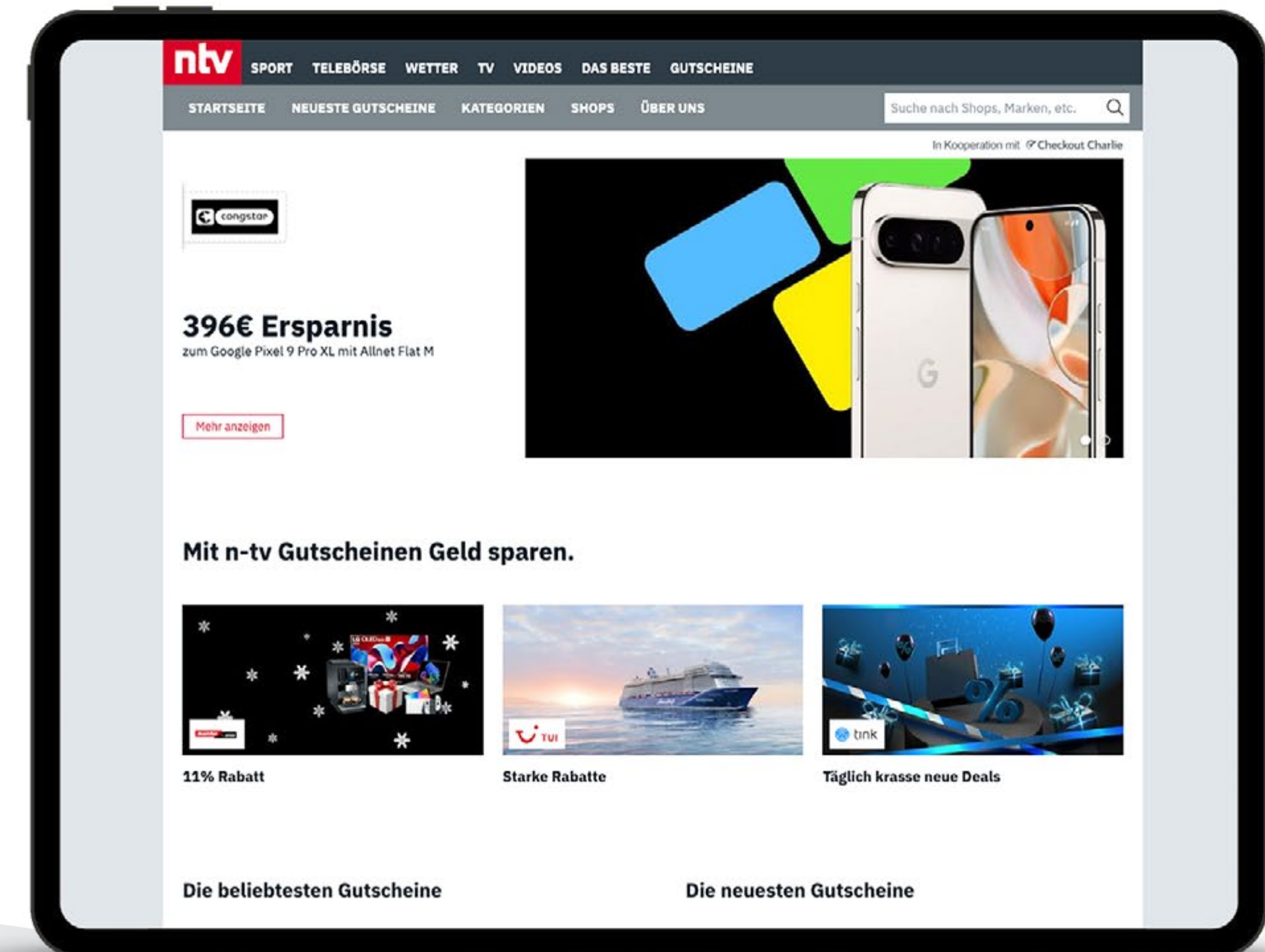
TARGET GROUP

Description Well-educated individuals with a strong interest in world politics, who value reliability, speed, balance, and in-depth reporting. This audience demonstrates above-average platform loyalty and a commitment to staying informed.

Gender 43% female | 57% male

Age 69% between 20-59 years

Income 58% with a net household income \geq € 3,000



20min.ch

The media brand with the largest reach in Switzerland

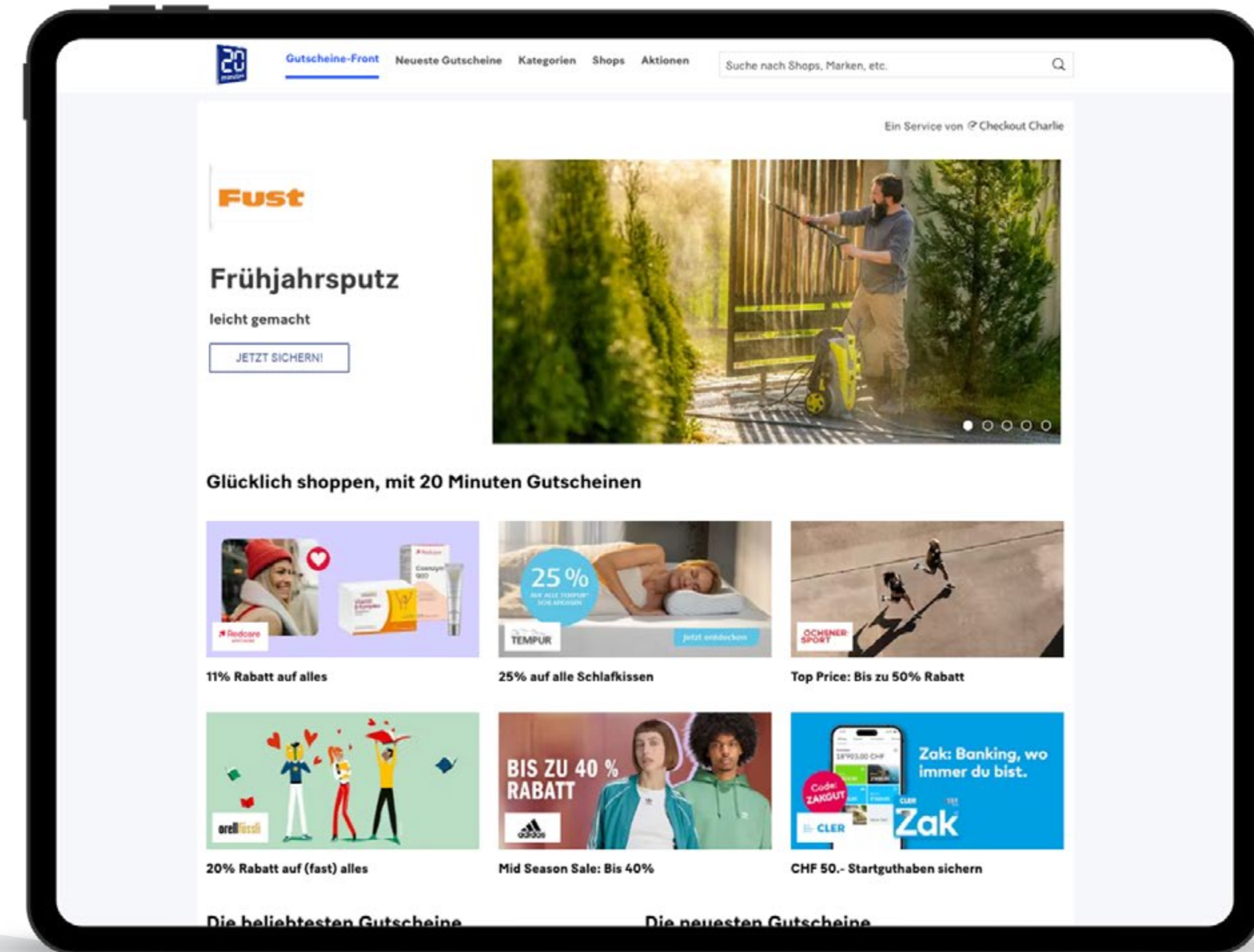
20 Minuten entertains and informs its readers on a daily basis with stories from the worlds of politics, business, sport and entertainment — and also features the best deals and offers. 20 Minuten enjoys popularity in the country and is one of the most successful commuter media platforms in Switzerland.

TARGET GROUP

Description urban young affluent

Gender 49,8 % female | 50,2 % male

Age 38 % between 35 and 54 years old



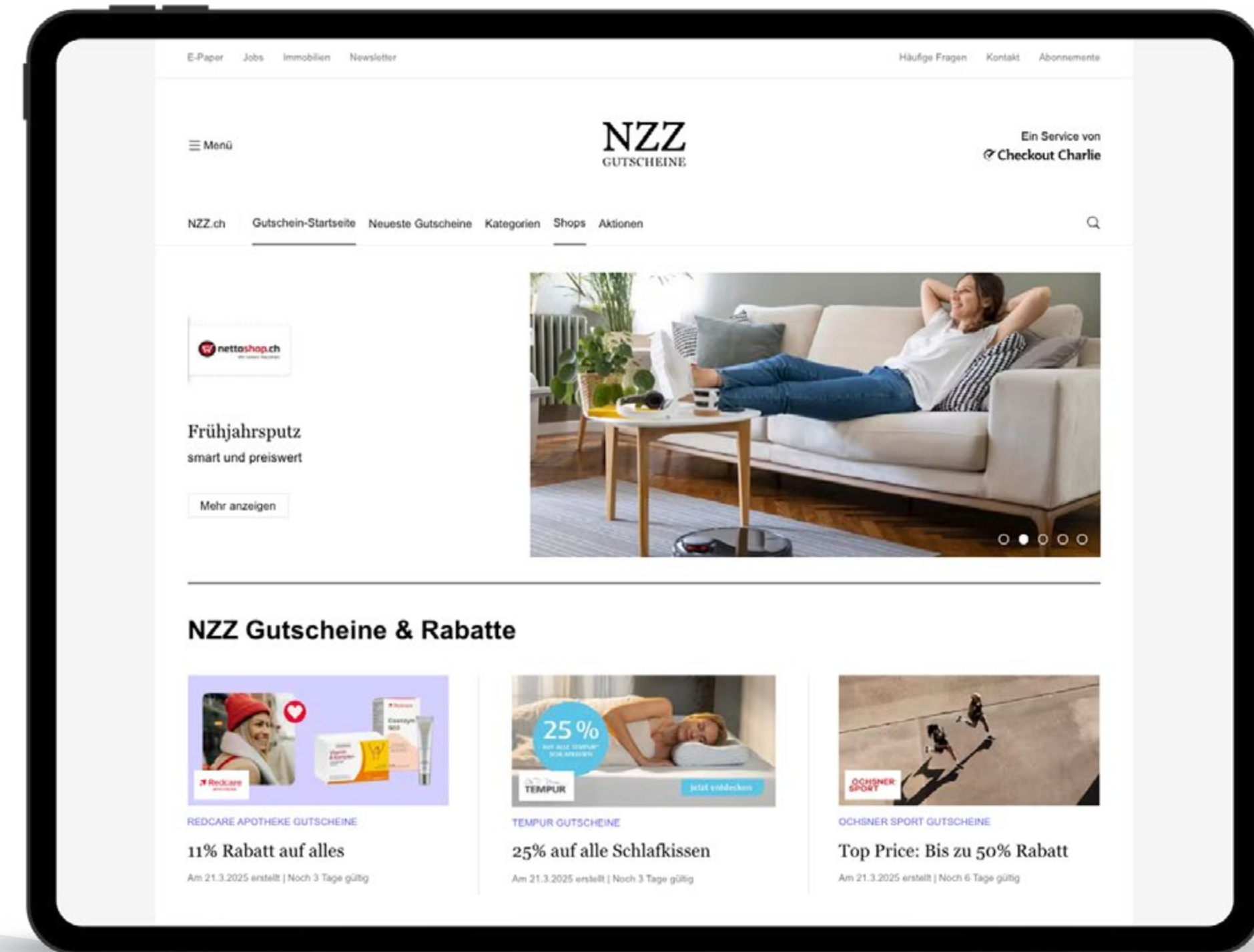
NZZ - Neue Zürcher Zeitung

The leading online quality medium im Switzerland

Nzz.ch reports on current world events in depth and offers analyses and background information on national and international topics. Since 1780, Neue Zürcher Zeitung has been a watchword for well-founded, precise, and detailed reporting with their digital offer living up to the same standards.

TARGET GROUP

Description Strong minded, digital, highly educated, interested in national and international affairs, as well as finance topics, with a strong affinity for lifestyle topics





03 | Welcome packages

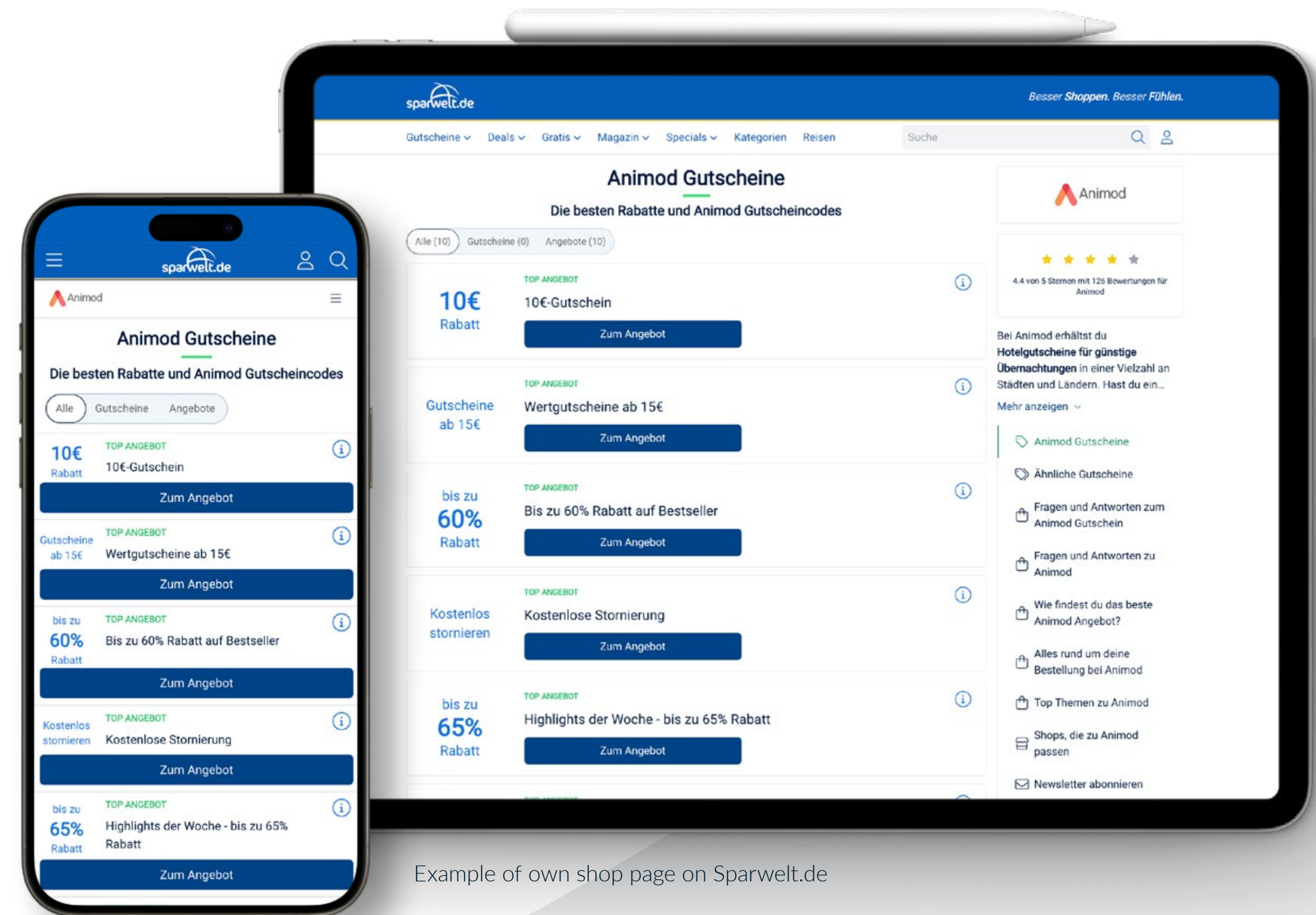
How to become part of Checkout Charlie

How will we support you?

- We create a separate shop page for your shop on Sparwelt.de and on our partner sites.
- We use our reach to promote your products and we place your brand onpage and in our newsletters.
- Our welcome packages are only for new customers and can be booked once.
- Benefit from a substantial discount and get your first sales push.

How do you have to prepare?

- Please connect to an affiliate network before working with us. All prices are + CPO / CPL.



Example of own shop page on Sparwelt.de

Welcome packages

Get more
information
here

The following limitations apply:
Silver packages are limited to one promotion (discount)
Gold package to two promotions (discount)
Triple Diamond package to three promotions (discount)

SILVER

1 x	Sparwelt.de	Own shop page incl. maintenance
1 x	Gutscheine.de	Own shop page incl. maintenance
1 x	n-tv.de	Own shop page incl. maintenance
1 x	shopmate.de	Own shop page incl. maintenance
1 x	Sparwelt.de	ECA newsletter**
1 Day	n-tv.de	Widget homepage
1 Day	Gutscheine.de	Teaser homepage
1 Day	shopmate.de	Teaser homepage

~~€ 3,850~~ € 1,600*

GOLD

1 x	Sparwelt.de	Own shop page incl. maintenance
1 x	Gutscheine.de	Own shop page incl. maintenance
1 x	n-tv.de	Own shop page incl. maintenance
1 x	shopmate.de	Own shop page incl. maintenance
1 x	Sparwelt.de	ECA newsletter**
1 x	Gutscheine.de	ECA newsletter**
1 x	shopmate.de	ECA newsletter**
1 Day	Sparwelt.de	Slider voucher page
1 Day	Sparwelt.de	Listing homepage
1 Day	Sparwelt.de	Teaser homepage
1 Day	n-tv.de	Widget homepage
2 Days	shopmate.de	Teaser homepage
2 Days	shopmate.de	Listing advertiser overview

~~€ 5,800~~ € 2,400*

TRIPLE DIAMOND

1 x	Sparwelt.de	Own shop page incl. maintenance
1 x	Gutscheine.de	Own shop page incl. maintenance
1 x	n-tv.de	Own shop page incl. maintenance
1 x	shopmate.de	Own shop page incl. maintenance
1 x	Sparwelt.de	Advertorial (Deal) Deals page
1 x	Sparwelt.de	Top Special newsletter
1 x	Gutscheine.de	Top Special newsletter
1 x	shopmate.de	ECA newsletter**
2 Days	Sparwelt.de	Slider homepage
1 Day	Gutscheine.de	Slider homepage
1 Day	n-tv.de	Widget homepage
1 Day	n-tv.de	Slider voucher page
2 Days	shopmate.de	Slider homepage
3 Days	shopmate.de	Slider advertiser overview

~~€ 10,250~~ € 3,700*

* plus CPO & VAT ** Exposed Content Ad in Newsletter



04 | Marketing channels & offers

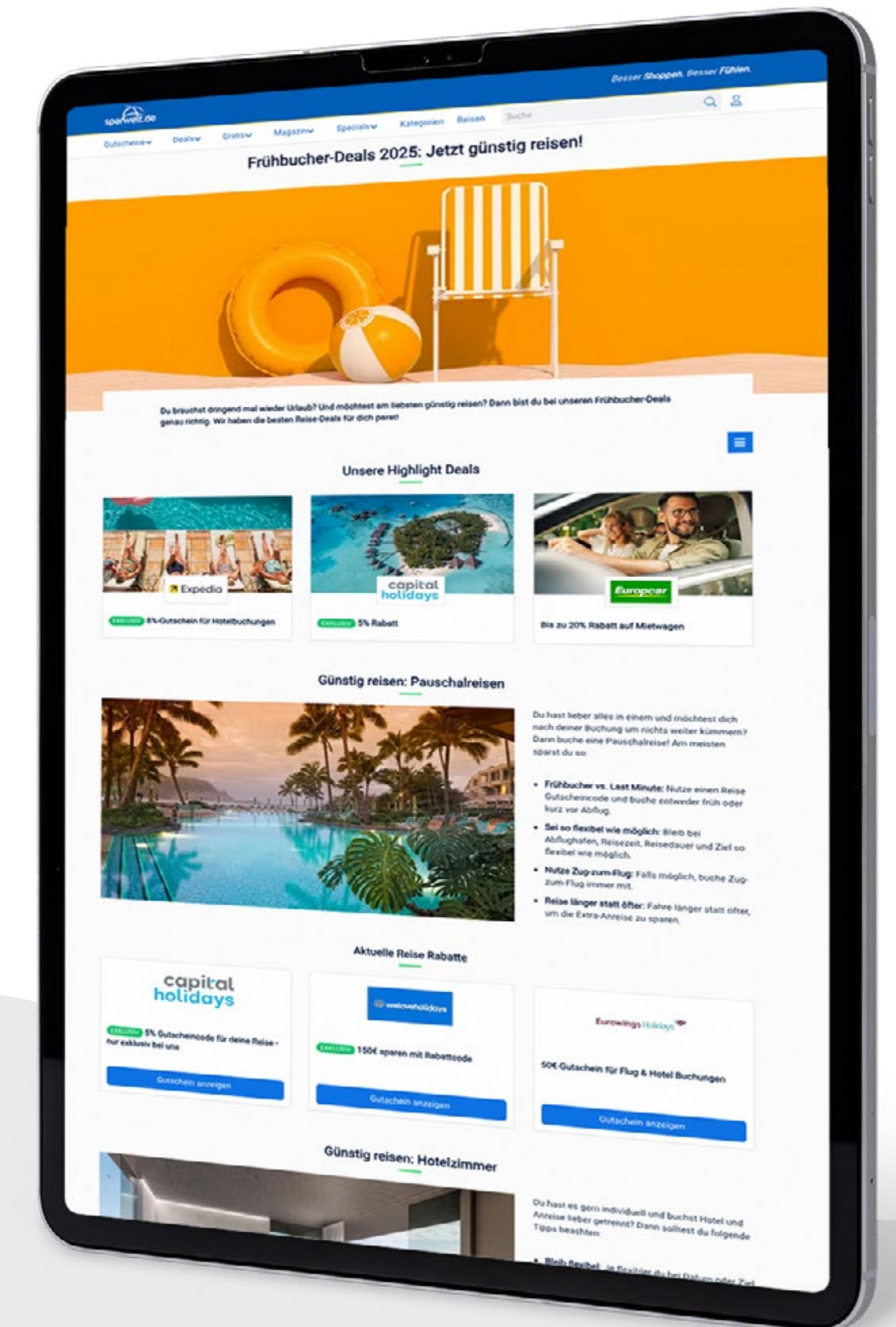
Through holistic and complementary marketing service offerings, we reach various target groups across different channels. We are the only DACH-based performance marketing company with a professional editorial team, producing newspaper-standard content.

- Campaigns
- Content Marketing
- Newsletter
- Social Media
- SEA
- Incentive
- Out of Home
- TV

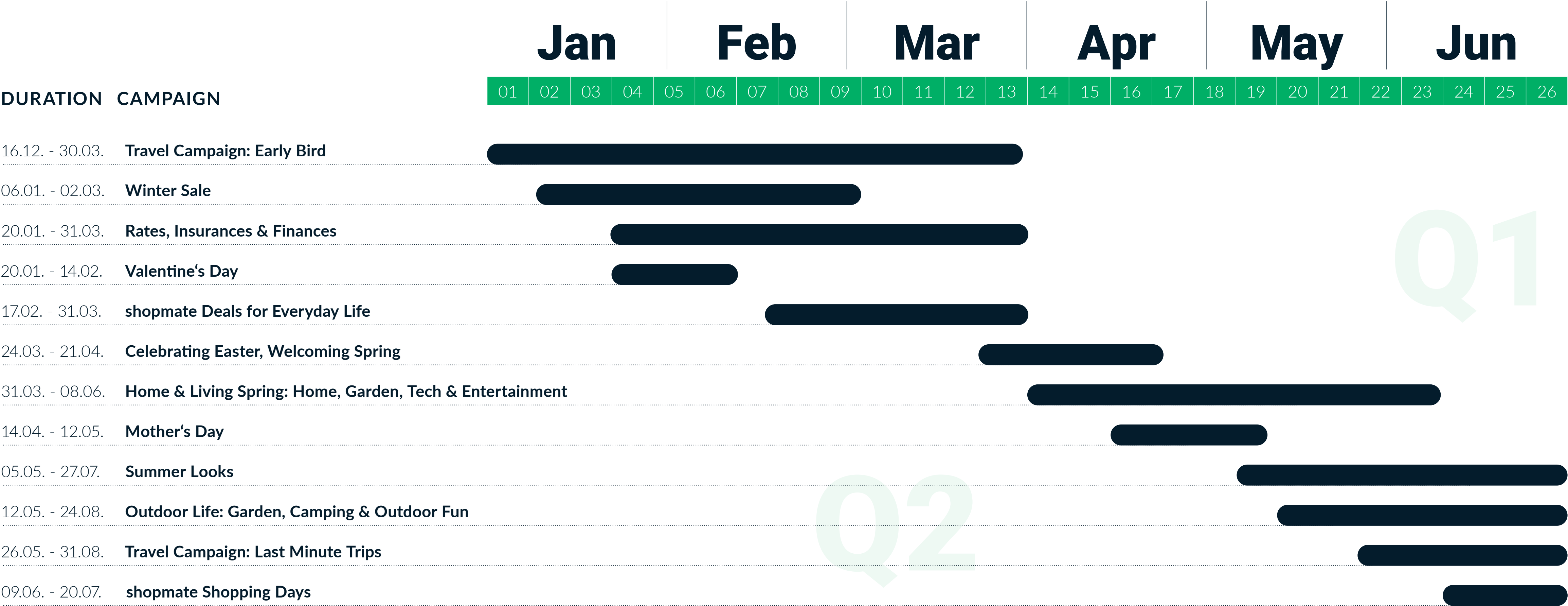
Our strategic content campaigns

Through strategically planned, holistic campaigns, we position your brand prominently, ensuring meaningful connections and strong transactional outcomes:

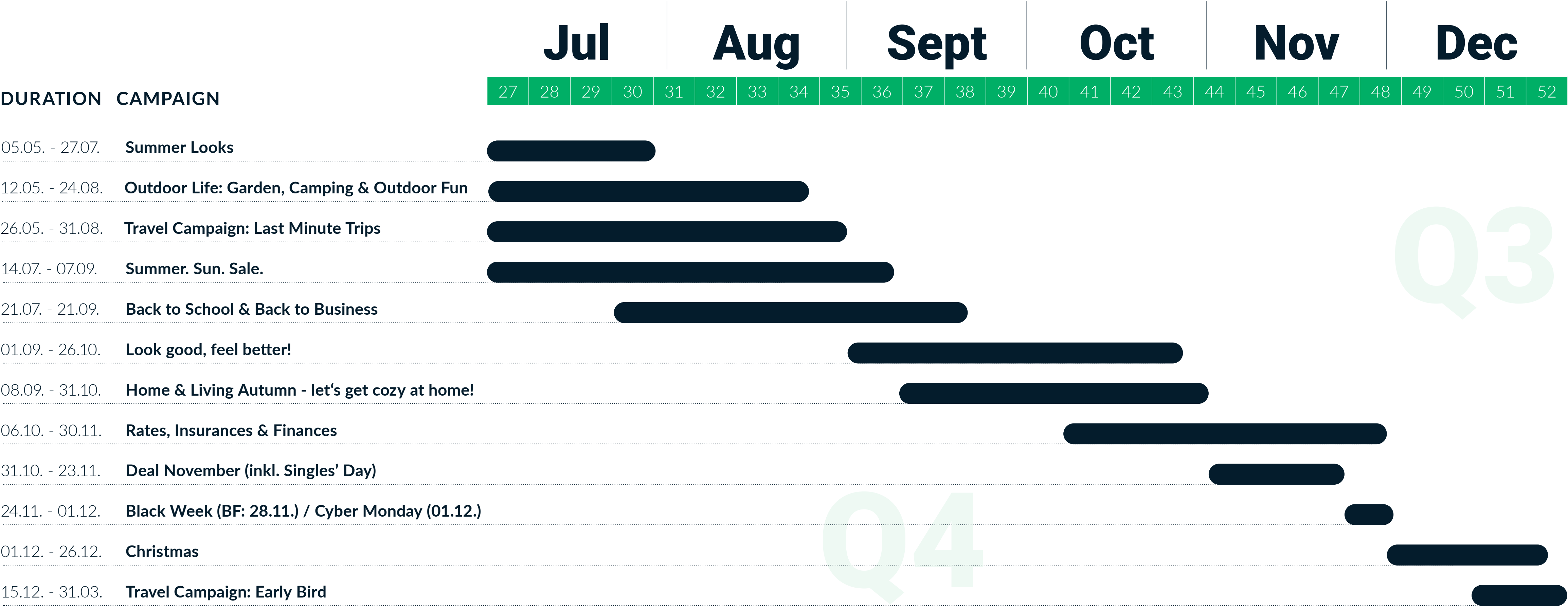
- Tailored to Users: Precisely aligned with user interests — whether seasonal events, trends, or practical insights — our editorial team creates high-quality, engaging campaigns.
- Flexible Opportunities:
 - **Event-driven:** Black Friday, Last Minute Booking, Home & Living, and more
 - **Collaborative Impact:** Your brand gains exposure alongside other respected brands
 - **Year-round Planning:** Campaigns tailored to any time of year
 - **All Categories Welcome:** Suitable for brands of every type and industry
 - **Full-Service Approach:** From initial consultation and strategy through execution and documentation—everything is managed seamlessly by us.
- Custom Campaigns: Have a unique idea? We're ready to launch your personalized campaign!



Campaign Plan 2025 | Part 1



Campaign Plan 2025 | Part 2

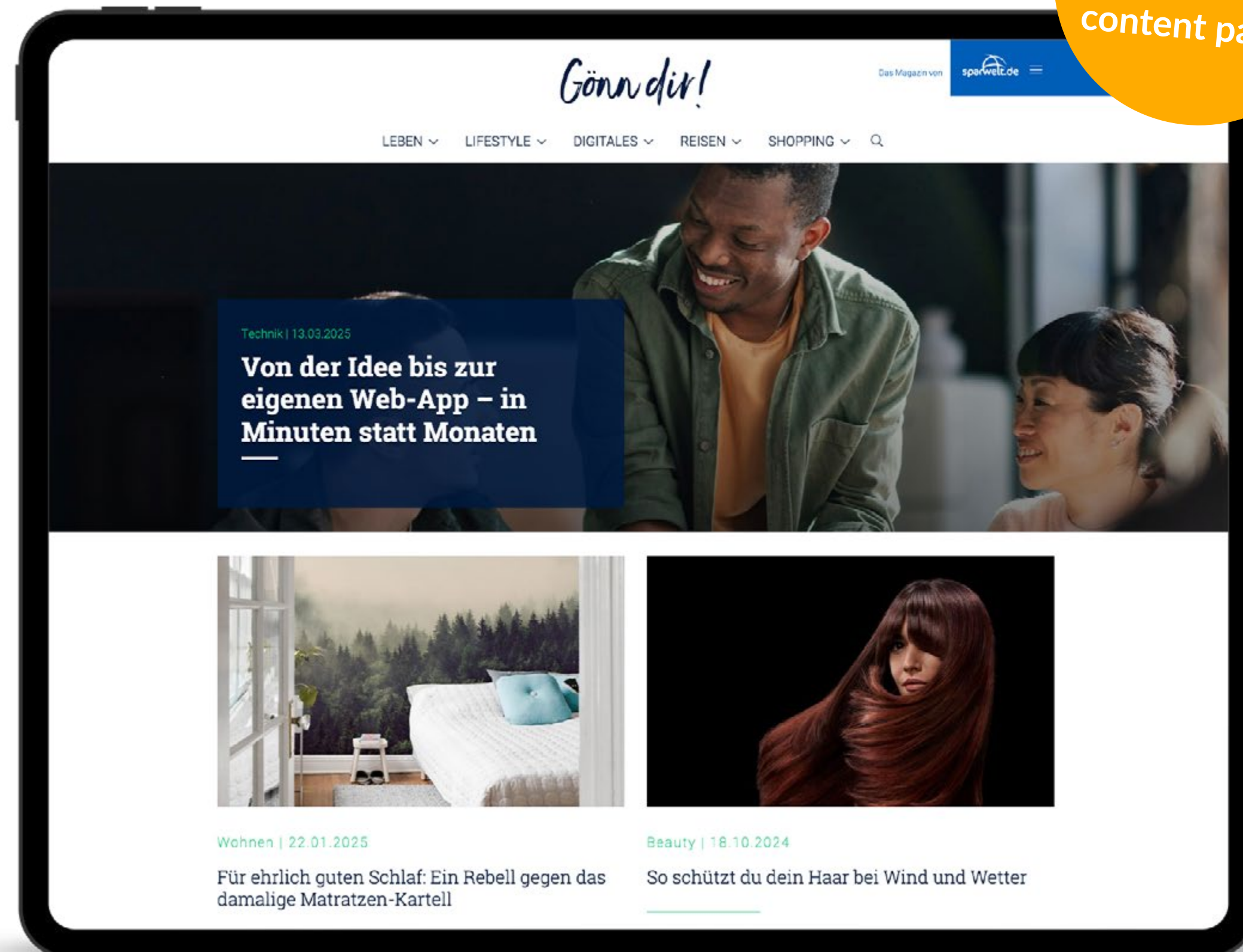


Premium content solutions

At Checkout Charlie, we set the benchmark for quality in DACH affiliate marketing. Our premium content solutions on www.sparwelt.de give your brand a unique competitive edge.

Through tailored editorial placements in **Gönn Dir! magazine**, your products reach an engaged, savings-oriented audience, seamlessly integrated into expert insights and lifestyle inspiration.

→ Showcase your brand through high-quality editorial content that resonates with readers.



Get in touch
for our
content pages

TARGETED REACH

Connect with a highly engaged audience passionate about smart shopping.

AUTHENTIC STORYTELLING

Showcase your brand through high-quality editorial content that resonates with readers.

CREDIBILITY BOOST

Benefit from the trusted reputation of Sparwelt.de as a go-to savings platform.

MEASURABLE IMPACT

Drive awareness, conversions and loyalty through content.

Gönn Dir! – Magazin | Best practice

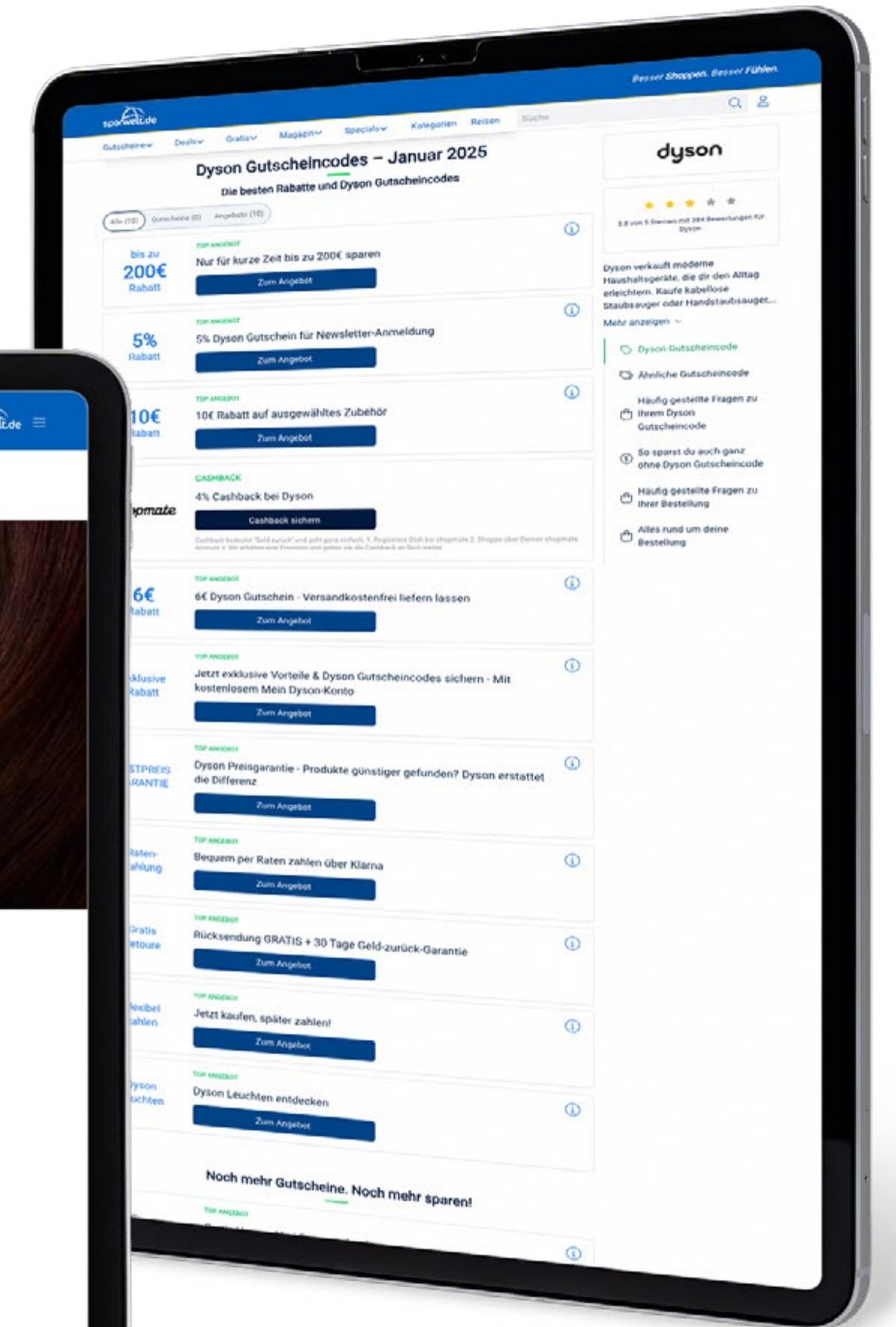
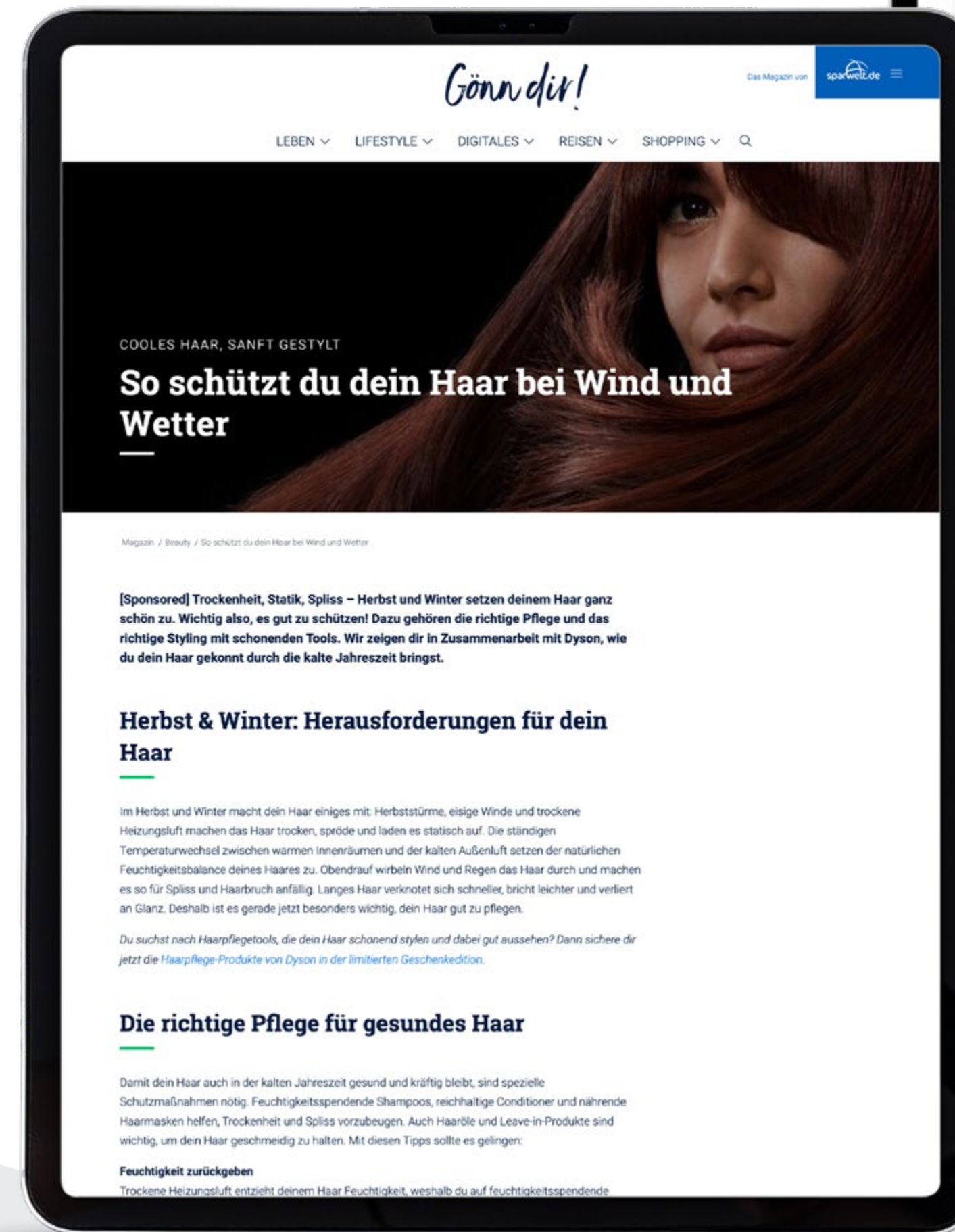
This advertorial highlights Dyson's innovative styling tools, positioning them as effective solutions for seasonal hair care challenges, boosting brand credibility and encouraging readers to choose Dyson for healthy hair. With a voucher integration, users gain access to all available codes, empowering them to make smarter shopping decisions.

dyson

250
CURRENT
ARTICLES

Ø 450,000
IMPRESSIONS
PER DAY

Ø 30,000
URL CLICKS
PER DAY



Your deal in the mailbox of shopping affine users

Newsletter



Standard

Tue. & Sun. | ca.

500,000

segmented recipients

Standalone

Upon agreement | ca.

250,000

segmented recipients

GUTSCHEINE.de

Standard

Sat. | ca.

100,000

segmented recipients

Standalone

Upon agreement | ca.

100,000

segmented recipients

shopmate

DE

Weekly

13,500

segmented recipients

CH

Twice monthly

9,400

segmented recipients



Standard

Sat. | ca.

49,000

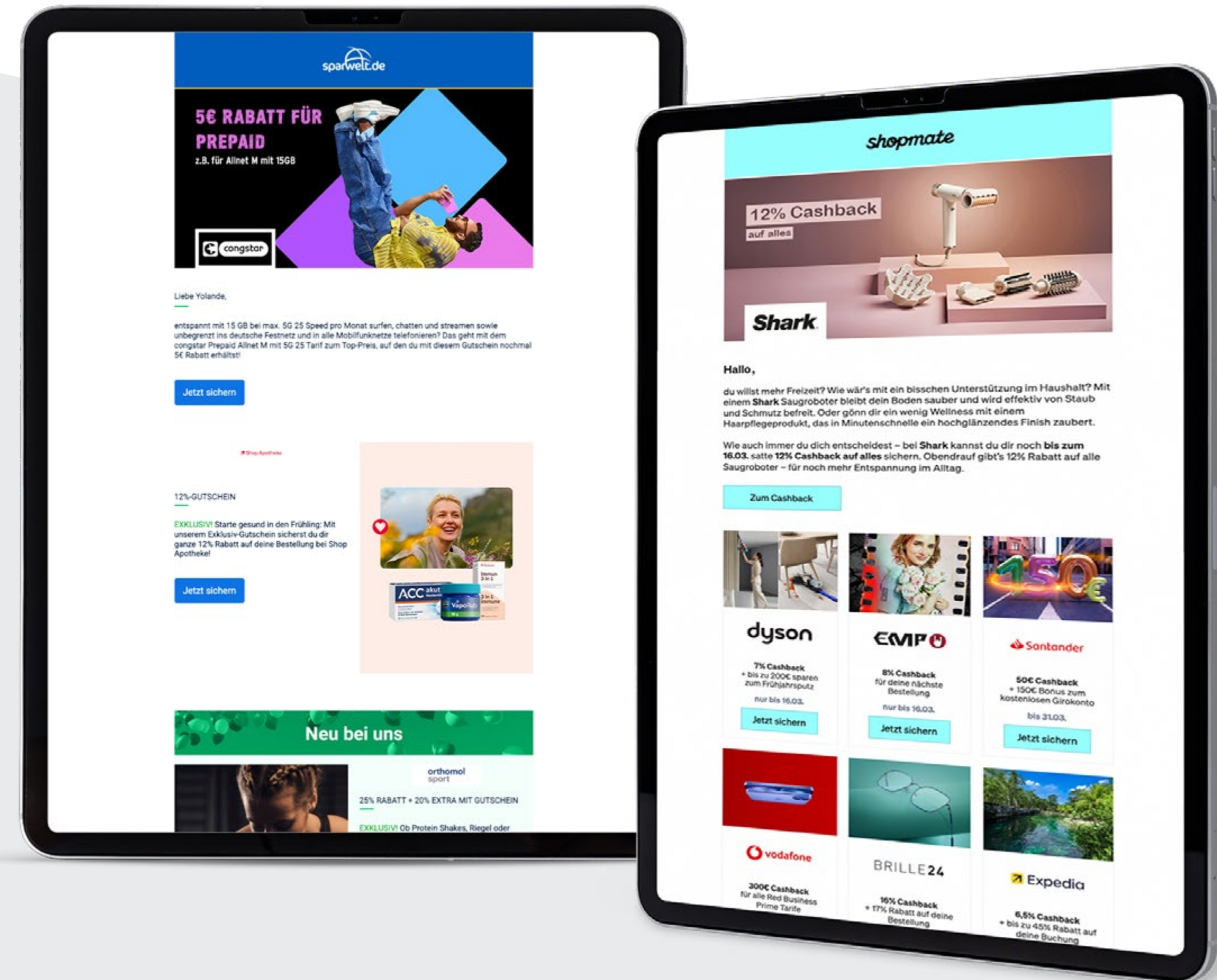
recipients

Standalone

Upon agreement. | ca.

49,000

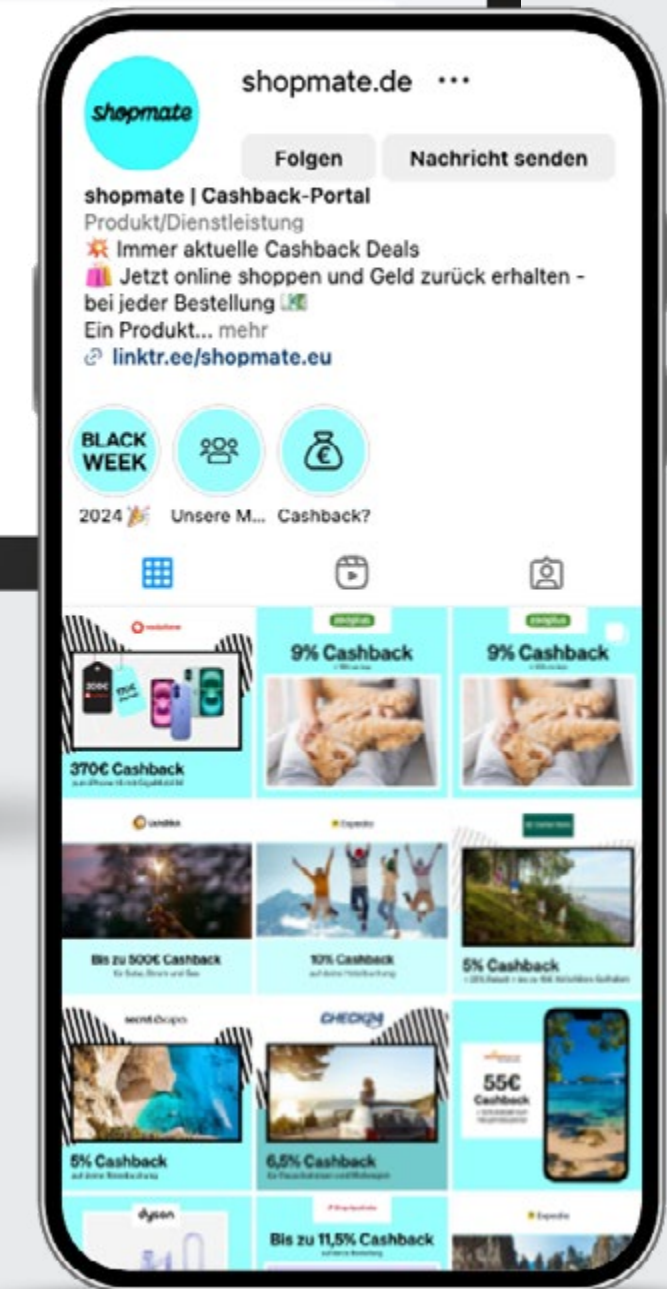
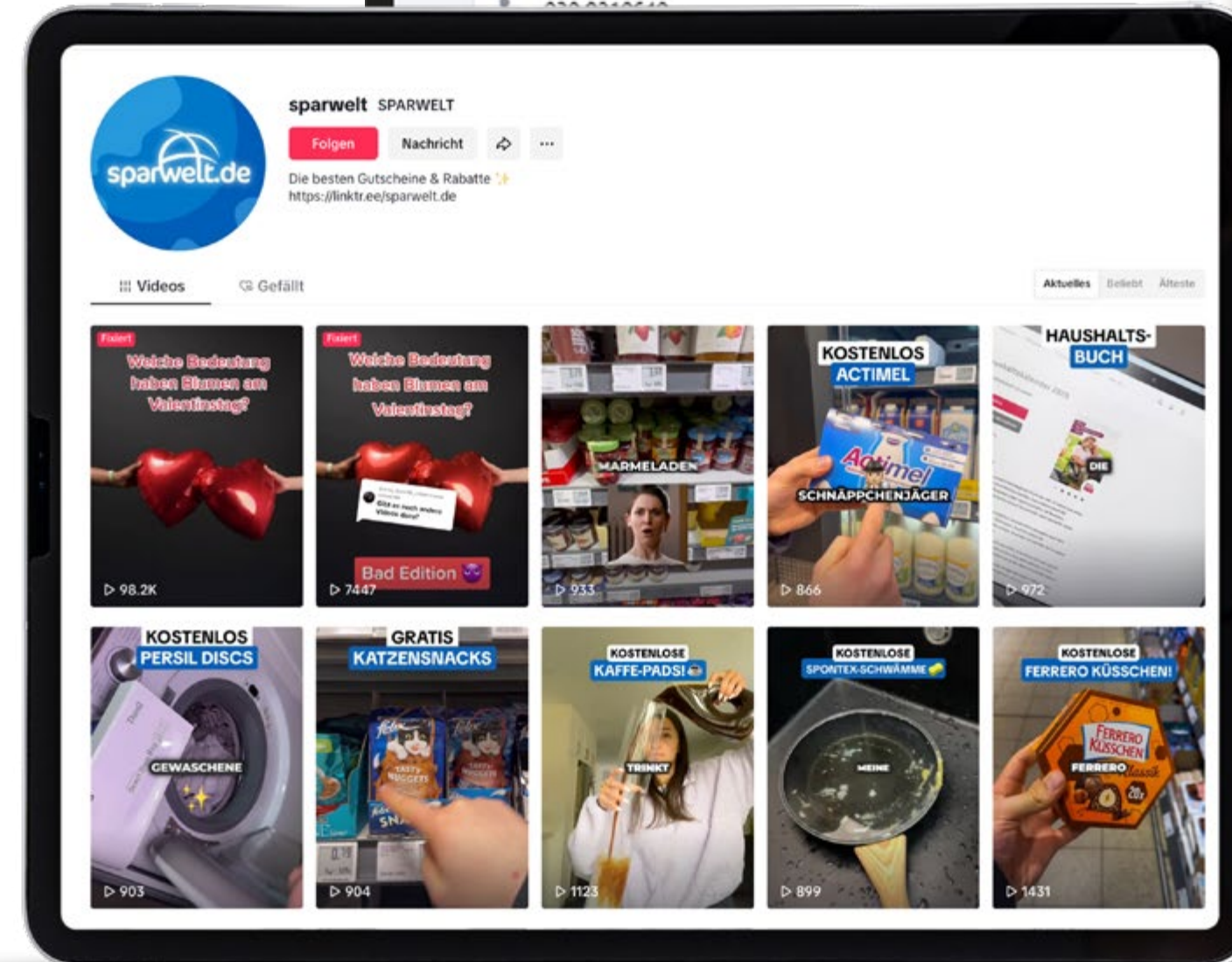
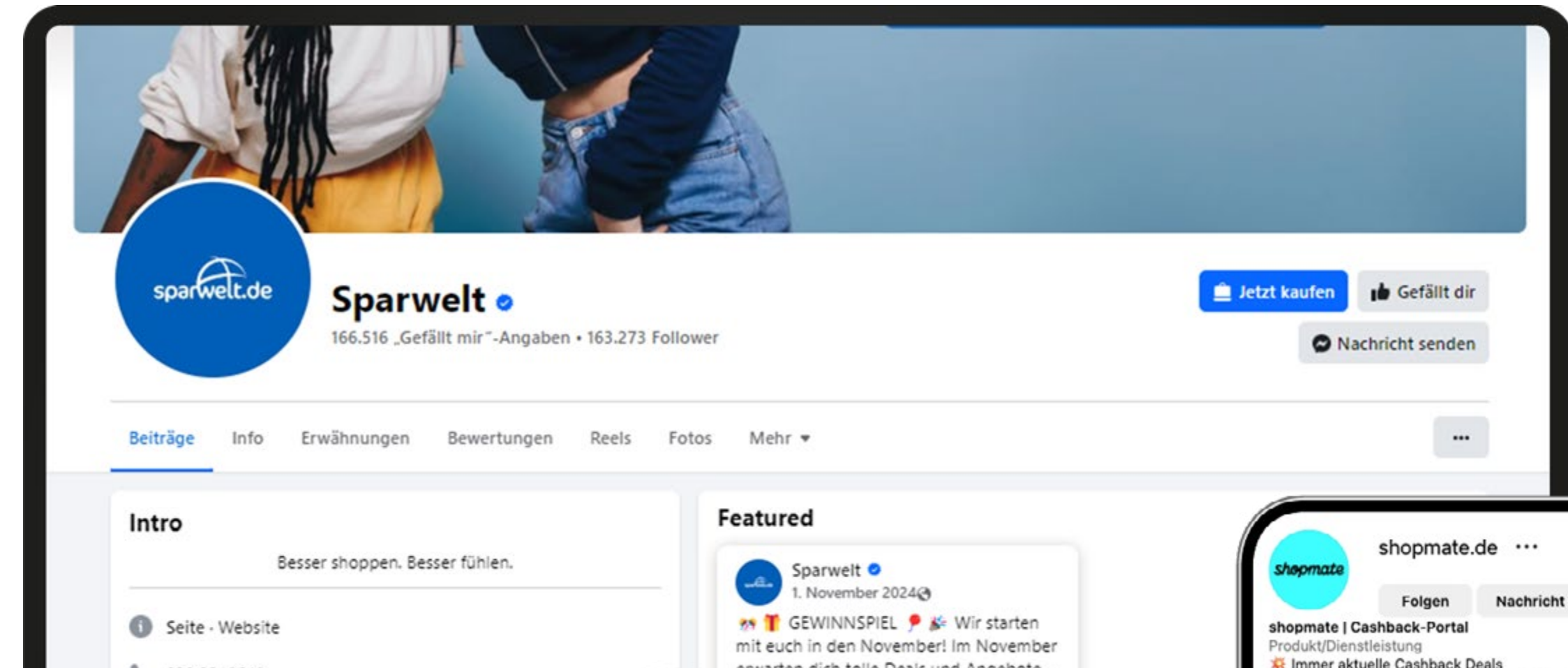
recipients



Our Social Media Channels

Our social media channels are the perfect platform to connect with a shopping-savvy audience of more than 204K followers, sharing the best deals, offers, and educational content on cashback and everyday saving hacks.

From deals and campaigns to saving tips and more, we engage audiences across Facebook, Instagram, YouTube and TikTok.



SEA – Make your offer visible

We create targeted search engine advertising for your campaign.

You get a sales boost. Sounds great?

- SEA is possible with all Checkout Charlie's own brands.
- We push your own promotions and offers
- Our experienced SEA managers create and optimize your campaign during the entire duration
- Close coordination possible (keywordset, texts, etc.)

 **Expedia** **weloveholidays****lenstore****Apollo** **SAMSUNG****BRAUN** **ElitePartner****G-STAR RAW****BadeDu**
Dein Bad und Du.

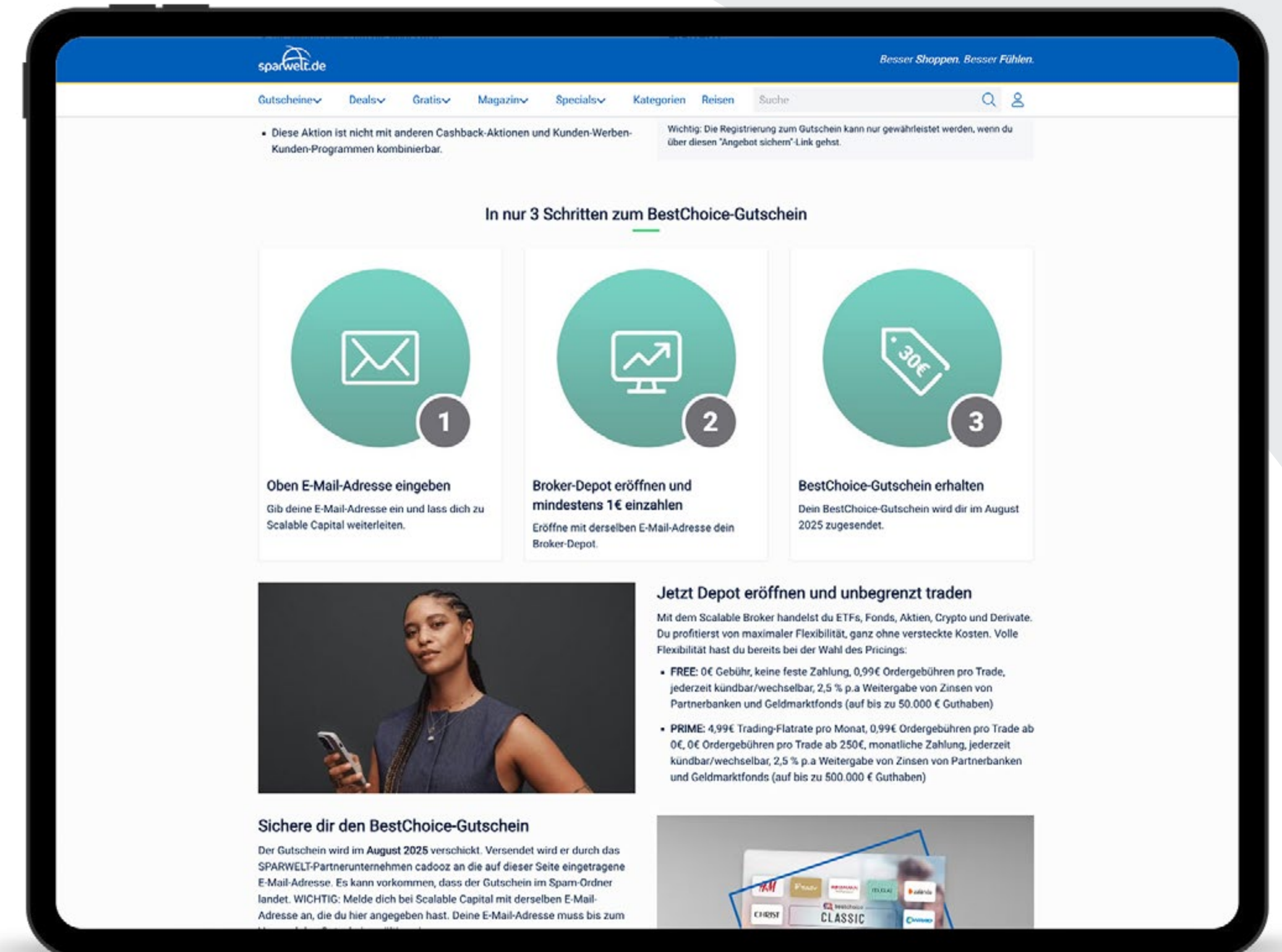
Incentive – benefits for merchants and users

What are incentive campaigns?

Gift vouchers are valuable incentives offered to customers without directly discounting your promoted product. They're ideal for merchants seeking impactful promotions without affecting product pricing as well as for legally restricted merchants.

Key Benefits of Our Incentive Campaigns:

- **Acquire Valuable Customers:** Gain new customers and insightful user feedback.
- **High Visibility & Reach:** Prominent placement across all Checkout Charlie channels.
- **Conversion Boost:** Dedicated landing pages for optimized customer engagement.
- **Full-Service Support:** Comprehensive assistance throughout your entire campaign.



Innovative Out-of-Home Campaigns

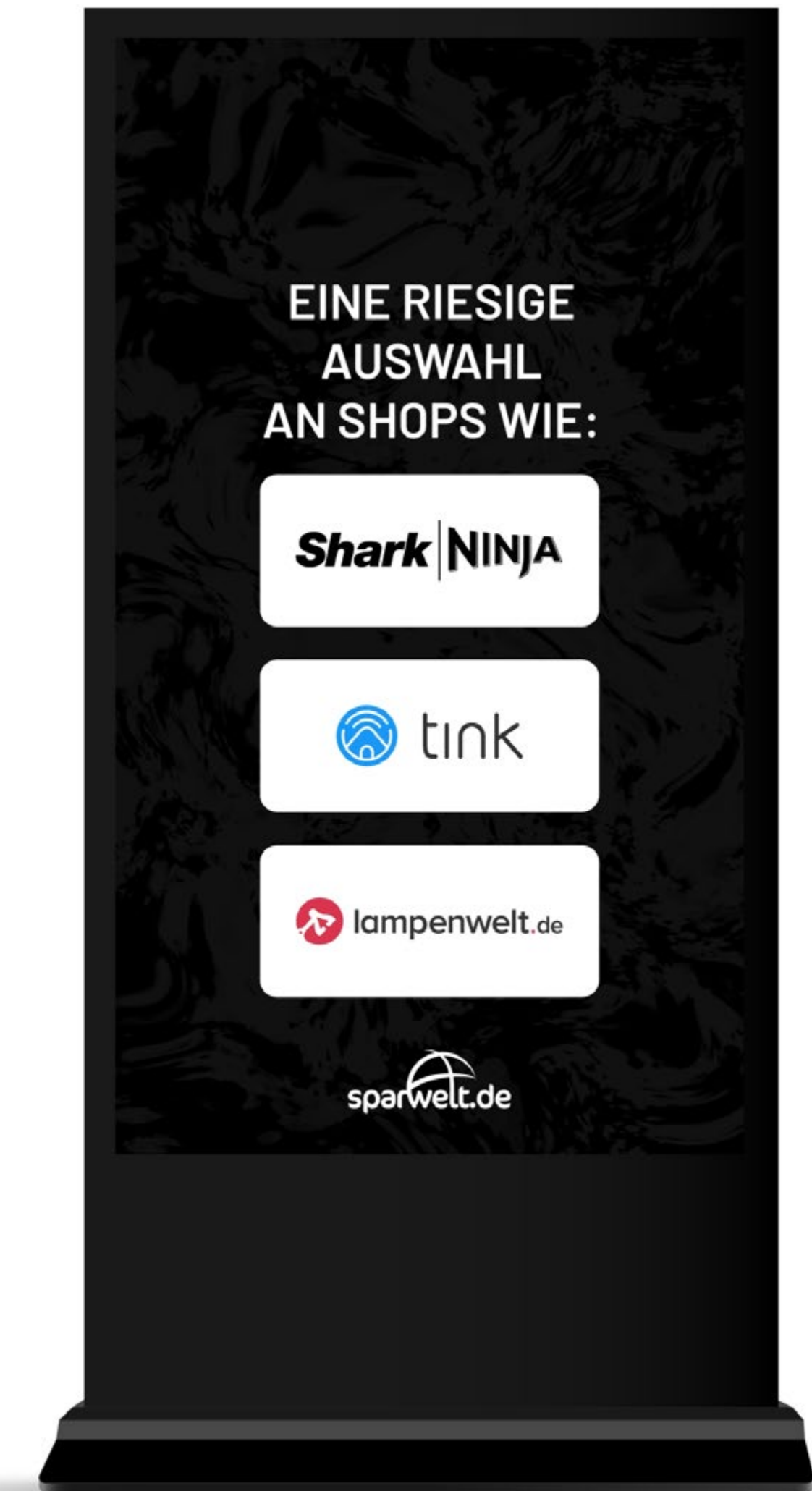
Connect your brand directly to urban shoppers through dynamic digital out-of-home advertising, effectively bridging the gap between online and offline experiences.

Your Benefits:

- **Maximize Visibility:** Reach locals, tourists, and professionals in high-traffic locations such as Berlin, Hamburg, and Cologne.
- **Strengthen Brand Impact:** Precisely targeted placements ensure your message resonates clearly with a diverse, engaged audience.
- **Increase Performance:** Proven results—last year's campaign achieved over 600,000 delivered play-outs to about 2.8 million people, creating measurable uplift for participating brands.

Ready to amplify your presence?

Reach out to us for more information on upcoming Out of Home Campaigns.

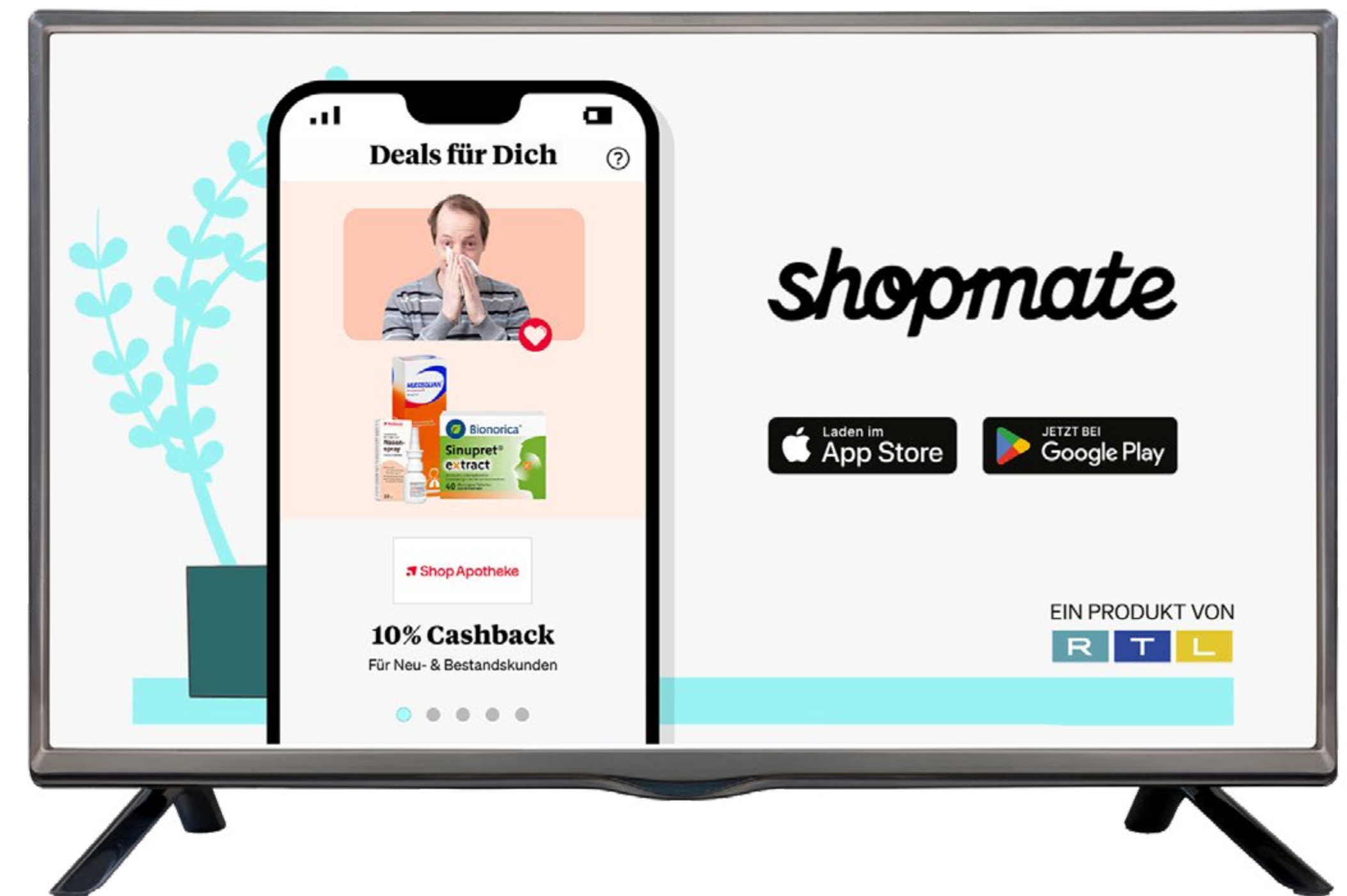


Spot on! Your appearance in TV

Oldy but goldy: TV is still the best mass media to generate brand awareness. Put your brand into the spotlight within our shopmate or Sparwelt TV campaigns. Through linear TV and InStream we reach a large and diverse online shopping oriented audience.

- Broadcast on the channels of RTL Deutschland (among others: RTL, VOX, n-tv)
- Approx. 1 million gross media volume per campaign
- Average reach of 25 million people per flight
- In focus: your deal & brand

We already successfully cooperated with well-known brands such as Lampenwelt, MEDION, meinfoto.de or Shop Apotheke.





05 | Contacts

Let's make it happen!

Have questions or ready to bring your campaign to life?
Our expert team is here and eager to support you
every step of the way.

**Let's find your perfect match.
We can't wait to hear from you!**

Contacts

**Julian Wenzel**

Lead Key Account Manager

Rates, Finance, Subscriptions Models,
Media & Entertainment, Automobile,
Competitions, Opticians, Love &
Relationship, Electronics, Online Stores



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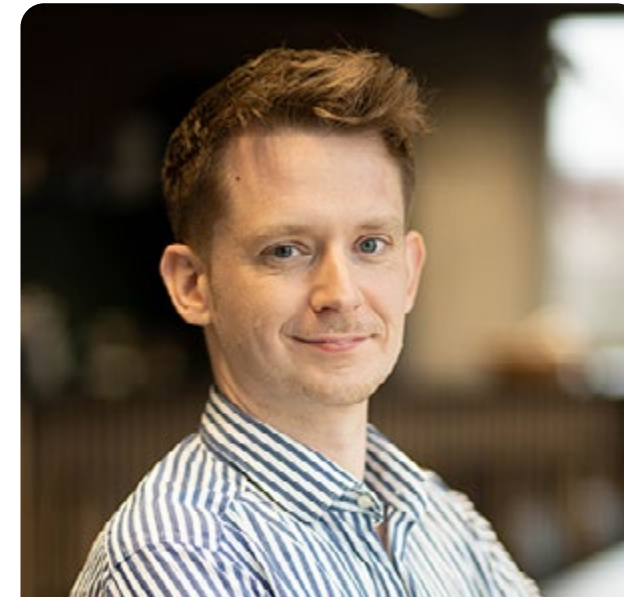
**Jameel Mahmoud**

Senior Key Account Manager

Vacation & Travel, Pharmacies &
Drugstores, Baby & Child,
Photo & Stationery, Living & Household,
Food & Beverages



jameel.mahmoud@checkout-charlie.com
+49 (0) 15144059637

**Tim Brosinsky**Senior Key Account Manager
Special Products

Fashion & Accessories, Perfume &
Cosmetics, Sport, Leisure, Pet Supplies



tim.brosinsky@checkout-charlie.com
+49 (0) 15144059648

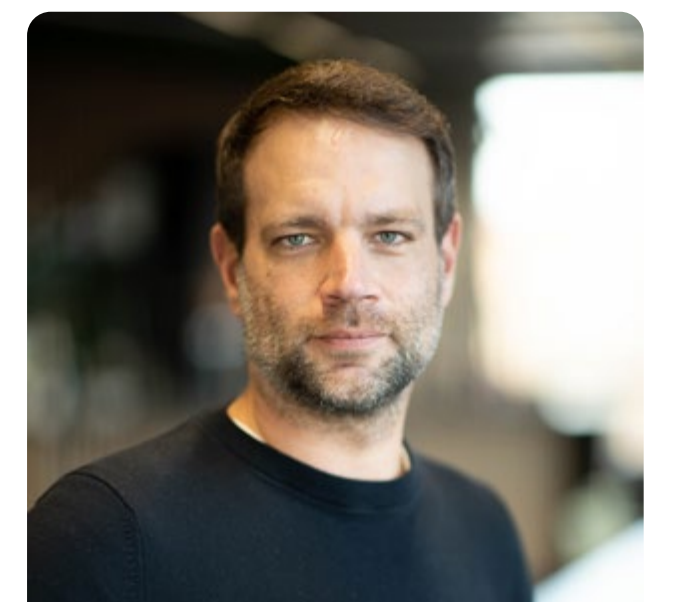
**Luca Dilger**

Junior Account Manager

Flowers & Gifts, New Business



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in Berlin + Zürich

